

AREIT

1H 2026
Analyst Briefing
August 2026



Agenda

1H 2026 Results

- Highlights
- Operating and Financial Performance
- Dividends

P20B Asset Infusion

CEO Message

1H 2026 Performance Highlights

Continued momentum and strong growth from newly-infused assets

TOTAL REVENUES¹

P7.7B +30%

EBITDA¹

P5.8B +34%

NET INCOME²

P5.8B +36%

OCCUPANCY

99%

NET DEBT

P1.9B

Borrowing Cost of 4.7%
5.3% of Deposited Property Value

AUM

(Assets under
Management)

P159.4B +36%

GLA

4.7m sqm +20%

Building 1.8m sqm +75%
Land 2.9m sqm

NET GEARING

0.01:1

DPS

P1.25 +7%

P0.63 for 2Q 2026

¹ Higher revenues and EBITDA from the contribution of newly acquired properties in April 2026 and in July 2025

² Excludes net fair value change in investment properties

1H 2026 Financials

Revenues of P7.7B (+30%); Net Income of P5.8B¹ (+36%)

- Higher Revenues and EBITDA driven by the new assets² with contributions starting in April 2026 and half-year contributions from assets acquired last July 2025
- Expenses increased due to the additional properties acquired in 2025 and 2026
- EBITDA grew higher than revenues due to higher margins on master leases
- NIAT grew in line with EBITDA

Income Statement (In Php millions)	1H 2026	1H 2025	Change	%
Total Revenues	7,716	5,923	1,793	30%
DOE and GAE	(1,870)	(1,571)	(299)	19%
EBITDA	5,846	4,352	1,494	34%
Interest expense – net and other income	(17)	(74)	57	(78%)
Net fair value change in investment properties	(214)	(157)	(57)	36%
Net Income after Tax (NIAT)	5,615	4,121	1,494	36%
NIAT before change in fair value of investment properties	5,830	4,278	1,552	36%
EBITDA Margin	76%	73%	3%	
NIAT Margin³	76%	72%	4%	

¹ NIAT of P5.8B (1H 2026) and P4.3B (1H 2025) are before the net fair value change in investment properties

² Ayala Center Cebu and Ayala Malls Feliz

³ NIAT margin is computed without the impact of net FV change

Stable portfolio with high occupancy and healthy WALE

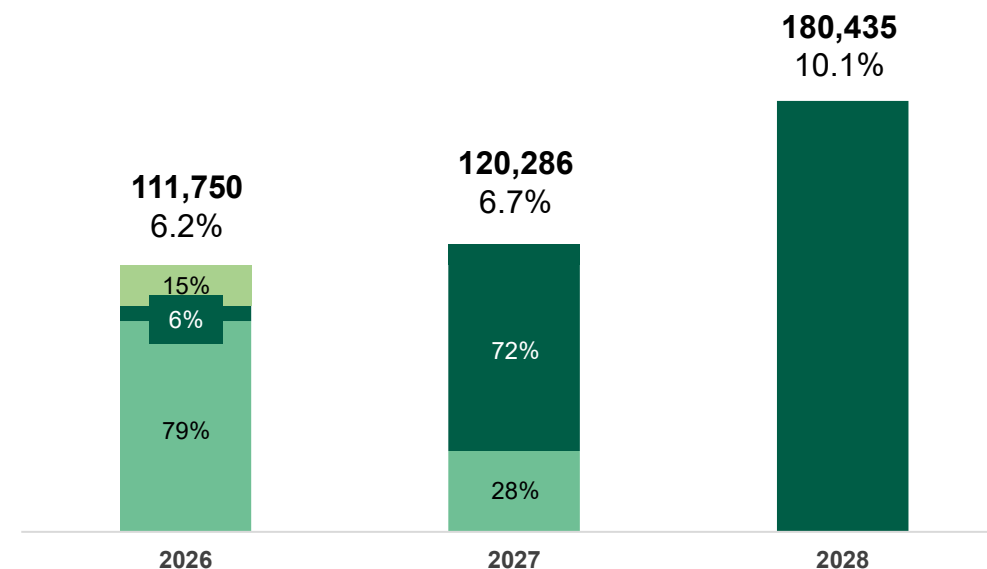
	GLA (in sqm)	Lease Occupancy	WALE (in years)
Overall	4,666,551 (100%)	99%	21.9
Building	1,809,237 (39%)	98%	13.7
Offices	725,168 (16%)	96%	3.5
Hotel	102,633 (2%)	100%	25.4
Retail	981,436 (21%)	99%*	33.6
Industrial Lots	2,857,314 (61%)	100%	22.3

*Master leases (965k sqm) – 100%; Direct leases (17k sqm) – 88%

- **Occupancy Rate: 99%**; Office occupancy rate remains healthy at 96%
- **2026 Expiring Leases: 79% already renewed and replaced**, 6% ongoing, and 15% for replacement

Lease Expirations (in building GLA sqm)

■ Renewed ■ Ongoing ■ For replacement



Strong balance sheet with a net gearing of 0.01:1

- Total Borrowings and Deferred Payments are 5.3% of the Deposited Property Value, well within the 35% aggregate leverage limit
- Total borrowings of P2.0B represent short term bank loans

Balance Sheet (in Php Millions)	June 2026	December 2025
Cash & Receivables	7,899	7,582
Total Assets	168,801	147,322
Total Borrowings	2,000	2,000
Stockholders' Equity	156,297	135,902
Current Ratio	1.14:1	1.07:1
Debt-to-Equity Ratio	0.01:1	0.01:1
Net Debt-to-Equity Ratio	0.01:1	0.01:1
Average Cost of Debt	4.7%	5.4%
Interest Coverage Ratio	46.9x	34.7x
Net Debt to EBITDA Ratio	0.19	0.21

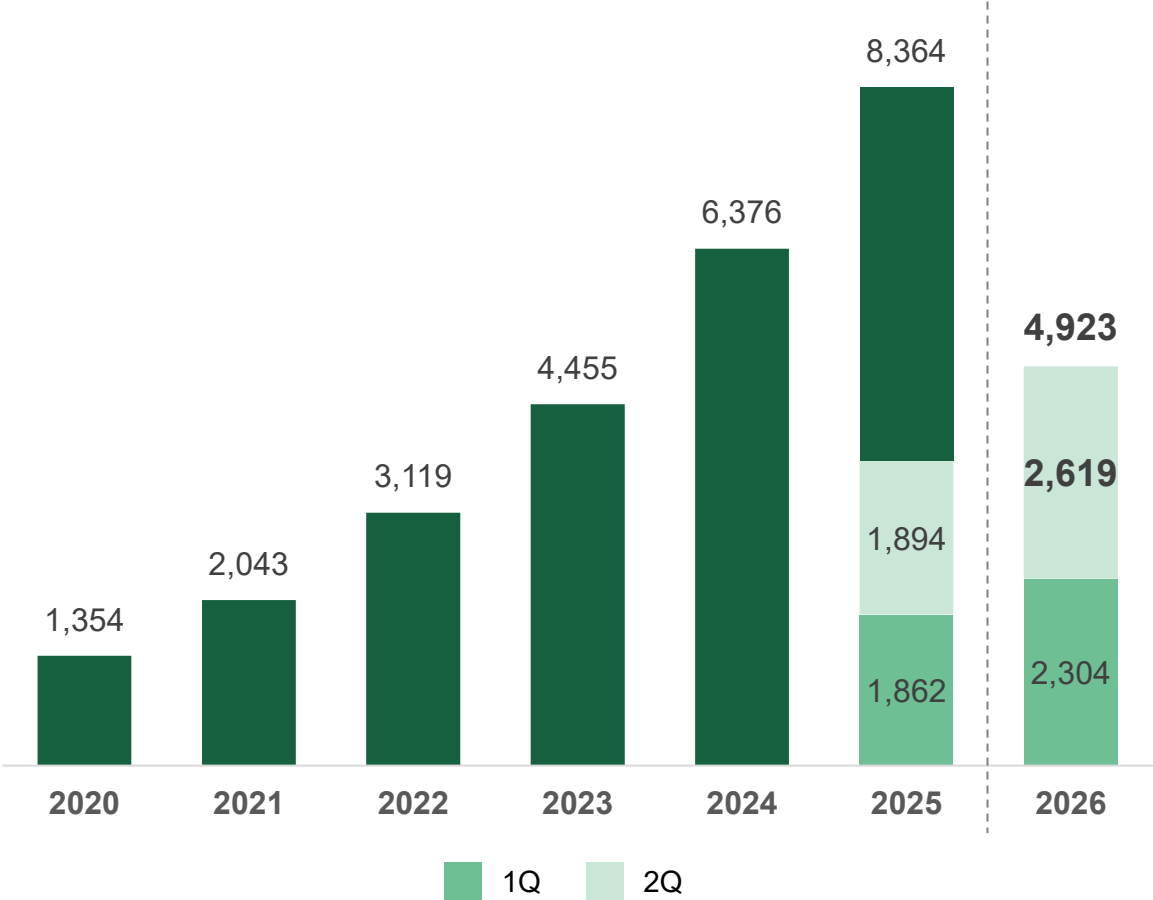
Declaration of 2Q 2026 Cash Dividends

- **P0.63 per share** for 4,156,887,818 outstanding common shares
- Cash dividends will be **paid** on **September 9, 2026**, to stockholders of common shares as of the **record date August 25, 2026**.

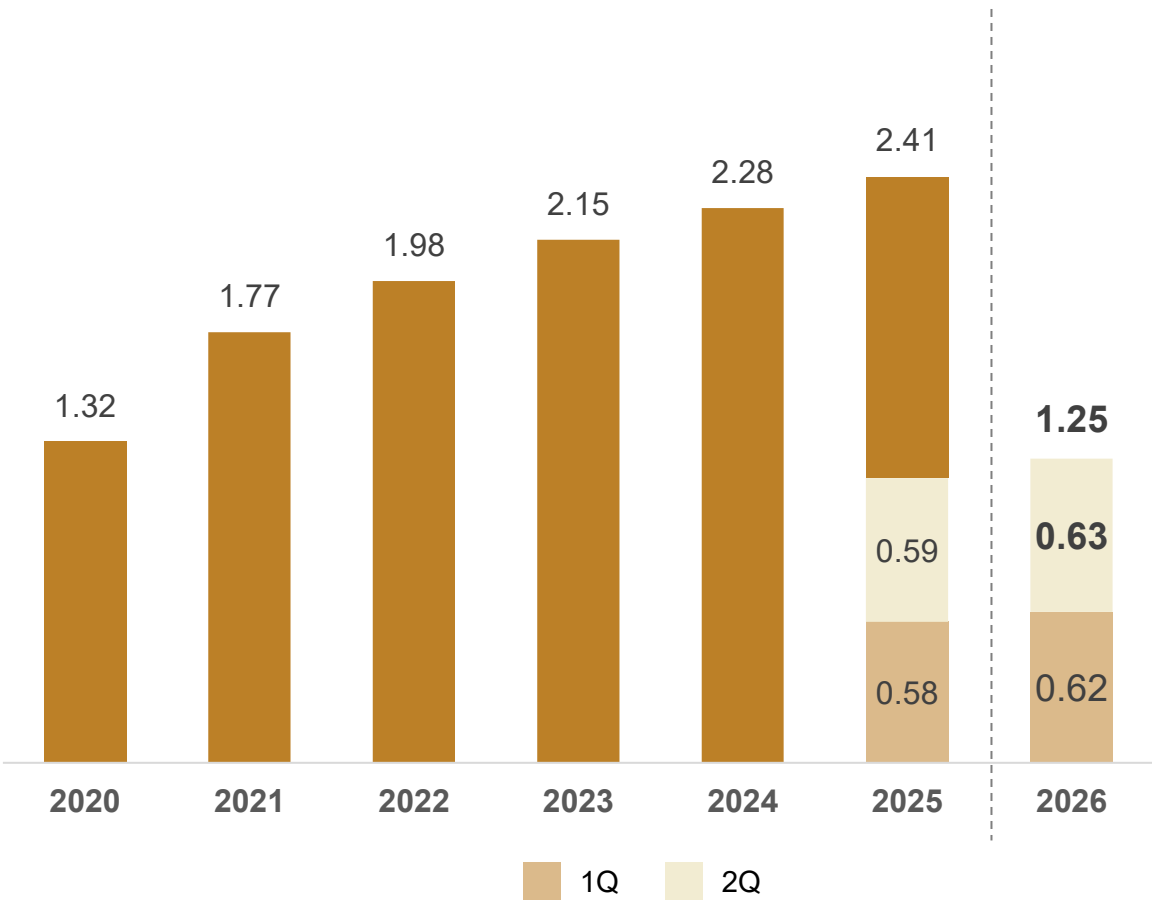
Uninterrupted Dividend Growth

Dividends up 31% and DPS up 7% vs. 1H 2025

Dividend Amount (PHP mn)



AREIT DPS (PHP per share)



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2026: Accelerating AREIT's Growth

Grow AREIT Assets Under Management (AUM)

Diversify AREIT's asset portfolio in terms of sector and location

Another Php20B infusion will lift AREIT's AUM to Php179B

2020
IPO

Post
P20B
Infusion

AUM: P30B

6x growth

AUM: P179B

100% offices

Increased
exposure to
retail assets

Mix of offices,
malls, hotels, and
industrial land



AREIT's infusion strategy is shifting towards direct and hybrid leases to capture growth of retail and hospitality sectors

1

Further Diversify the Portfolio

To increase exposure in retail and hospitality assets



2

Infuse Malls via Direct Lease

To ride tailwinds of retail sector earnings growth



3

Infuse Hotels via Hybrid Lease

To secure a fixed income base with upside from hotels



Direct Lease Mall Infusions valued P13B



	Glorietta 4	Ayala Malls Capitol Central	Ayala Malls Circuit	Ayala Malls Cloverleaf
Location	Makati City	Bacolod City	Makati City	Quezon City
GLA (in sqm)	30,429	63,391	65,184	33,277
Lease-Out	91%	90%	76%	86%
Valuation (in Php Billions)	5.0	3.1	2.0	2.8
Transfer Mode	Asset-Share Swap	Asset-Share Swap	Asset-Share Swap	Asset-Share Swap

Glorietta 4

Glorietta 4 captures foot traffic and premium retail demand as the vibrant convergence point of Makati CBD. AREIT will benefit from its wide selection of shopping, dining, and entertainment offerings that cater to the various needs of professionals and families.



Key Tenants



FOGO
DE
CHÃO®



METTACITY
An Immersive Universe



BREAD
AHEAD
BAKERY



Ayala Malls Capitol Central

Anchoring ALI's estate in Bacolod City, this mall taps into a rapidly growing provincial economy. It offers AREIT retail presence and exposure in Visayas.



Key Tenants



Ayala Malls Circuit

Positioned within Makati's arts & entertainment district, Ayala Malls Circuit captures a unique demographic of consumers. This asset unlocks benefits from capturing the professional and lifestyle markets from the estate's residential and office developments.



Key Tenants

SHOPWISE
INTERNATIONAL
GROCERY SHOPPING

TIMEZONE™

H&M

ZERO
LATENCY VR

FUN CITY
COME, PLAY!

dream
LAB

**ANYTIME
FITNESS**

LAN HOT POT

Ayala Malls Cloverleaf

As the commercial gateway to northern Metro Manila, Cloverleaf benefits from infrastructure and transit connectivity within a thriving mixed-use estate, positioning it to capture sustained growth from a dense urban market.



Key Tenants



Hybrid Lease Hotel Infusions valued at P7B



	New World	Seda Vertis North	Fairmont Raffles
Location	Makati City	Quezon City	Makati City
GLA (in sqm)	72,488	35,478	49,049
Valuation (in Php Billions)	2.7	1.6	2.6
Transfer Mode	Asset-Share Swap with Leaseback*	Asset-Share Swap with Leaseback*	Cash Acquisition with Leaseback*
Lease Terms	Guaranteed fixed rent with 3% annual escalation + incremental variable lease	Guaranteed fixed rent with 3% annual escalation + incremental variable lease	Guaranteed fixed rent with 3% annual escalation + incremental variable lease

¹ All CAPEX and operating expenses shouldered by the Lessee

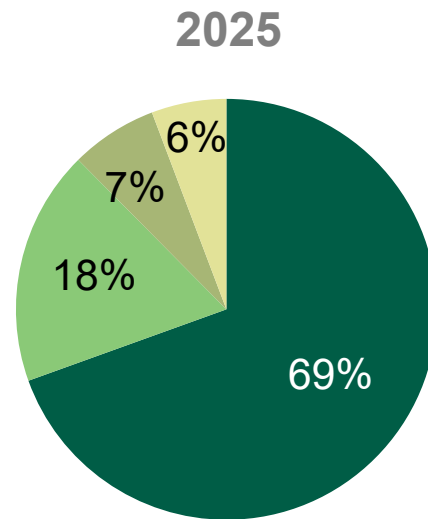
Diversified portfolio of high-quality commercial buildings

Improved portfolio sector diversification

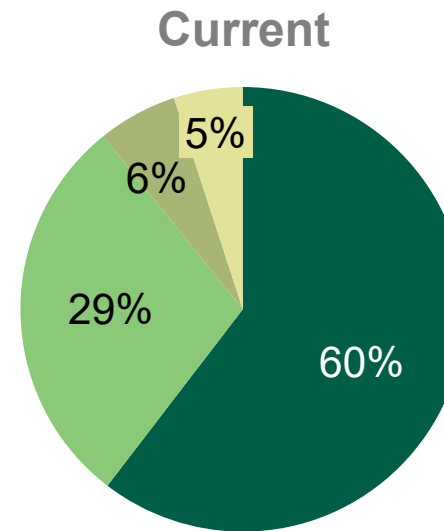
- Infusion of **malls via direct lease** and **hotels via hybrid (fixed + variable) lease**
- Exposure to **retail and hotel** operations provides higher earnings upside relative to a fixed lease and its annual escalation

AUM Breakdown by Sector

Office Retail Hotel Industrial Land

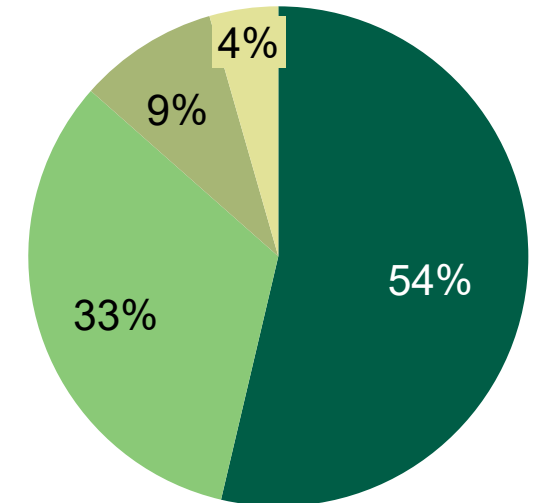


P138B



P159B

Post-Infusion



P179B

2026: Accelerating AREIT's Growth

**Grow AREIT Assets Under
Management (AUM)**

Diversify AREIT's asset portfolio in
terms of sector and location

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AREIT's accelerated growth is gaining momentum, supported by portfolio resilience

NET INCOME

P5.8B

+36% vs. 1H25

AUM

P159.4B

+14% vs. 1Q26

2Q DPS

P0.63



The next set of acquisitions expands AREIT's scale, diversification, and value levers



Next Infusion P20B

Asset-Share Swap
P17.3B
4 malls, 2 hotels

Cash Acquisition
P2.6B
1 hotel

Lease Structures
Malls: Direct
Hotels: Hybrid

Welcoming the new AREIT, Inc. Chief Operating Officer



Eduardo Javier “Javi” P. Carballo

- Over 25 years of international experience in debt capital markets, treasury strategy, and large-scale financing across Asia-Pacific, the United States, Europe, and emerging markets
- Prior to joining AREIT
 - Managing Director and Head of Debt Capital Markets, Southeast Asia & India - Crédit Agricole Corporate and Investment Bank, Singapore
 - Crédit Agricole Corporate and Investment Bank in Hong Kong, and Crédit Agricole Securities (USA) Inc. in New York
 - Lyon Capital Management (New York), J.P. Morgan (New York), Calyon (New York), AB Capital (Manila)
- MBA from Kellogg School of Management, Northwestern University, BA from Ateneo de Manila University



We are building a platform that is designed not only to deliver reliable results today, but also to compete effectively for capital on a regional basis and create long-term value for our shareholders through **disciplined growth, diversified income streams, and sustained operational excellence.**

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