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## **Company Information**

SEC Registration No.: CS200613870

Company Name: AREIT, INC.
Industry Classification: K70000
Company Type: Stock Corporation

## **Document Information**

**Document ID:** OST1062720228541927 **Document Type:** Financial Statement

**Document Code: FS** 

Period Covered: December 31, 2021

Submission Type: Annual

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## **ALI-ALO Espina, Bevs S.**

**From:** eafs@bir.gov.ph

**Sent:** Monday, May 30, 2022 4:56 PM

**To:** ALI-ALO Espina, Bevs S. **Cc:** Alzona, Elaine F.

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Hi AREIT, INC.,

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Company TIN: 006-346-689

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# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of AREIT, Inc. (the Company) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein for the years ended December 31, 2021, 2020 and 2019, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the consolidated financial statements of the Company and its subsidiaries in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

JOSE EMMANUEL H. JALANDONI Chairman, Board of Directors

CAROL T. MILLS

President & Chief Executive Officer

MA. TERESA R. FAMY
Chief Finance Officer

SUBSCRIBED AND SWORN to before me this FEB 2 4 2022 at Makati City, affiants exhibiting to me their respective Passports, to wit:

Name
Jose Emmanuel H. Jalandoni
Carol T. Mills

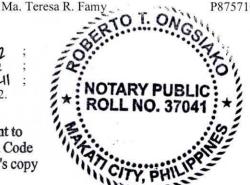
P6984078B P9958069A P8757104B

Passport No.

Date & Place of Issue
June 15, 2021 / DFA Manila
December 17, 2018 / DFA NCR South
January 25, 2022 / DFA Manila

Doc. No. 102
Page No. 12
Book No. XUI
Series of 2022.

Notarial DST pursuant to section. 188 of the Tax Code affixed in Notary Public's copy



Appt. No. M-149 until December 31, 2022
Roll of Attorneys No. 37041
Lifetime IBP No. 02163 – RSM Chapter
PTR No. 8852355MJ – 01/03/2022 - Makati City
MCLE Compliance No. VII – 0000267 – 07/30/2019
4th Floor Tower One and Exchange Plaza
Ayala Triangle, Ayala Avenue

Makati City, Philippines

## COVER SHEET

for

**AUDITED FINANCIAL STATEMENTS** 

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	No. of Stockholders  Annual Meeting (Month / Day)  Fiscal Year (Month / Day)  16  4/23  12/31																												
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2	28th Floor, Tower One and Exchange Plaza, Ayala Triangle, Ayala Avenue, Makati City																												

NOTE1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated. 2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.





SyCip Gorres Velayo & Co. Tel: (632) 8891 0307 6760 Ayala Avenue 1226 Makati City Philippines

Fax: (632) 8819 0872 ev.com/ph

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and Board of Directors AREIT. Inc. 28th Floor, Tower One and Exchange Plaza Ayala Triangle, Ayala Avenue, Makati City

#### **Opinion**

We have audited the financial statements of AREIT, Inc. (the Company), which comprise the statements of financial position as at December 31, 2021 and 2020, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended December 31, 2021, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2021 and 2020, and its financial performance and its cash flows for each of the three years in the period ended December 31, 2021 in accordance with Philippine Financial Reporting Standards (PFRSs).

## **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.





#### Valuation of Investment Properties

The Company owns and operates investment properties located in Luzon and Visayas which comprise 88.6% of its total assets as of December 31, 2021. The investment properties are accounted for under the fair value method and the valuations were carried out by the management and an external valuer.

We identified the valuation of investment properties account as a key audit matter because it is material to the financial statements and the determination of the fair values of these properties involves significant judgment and estimation by the management and external valuer. They apply key assumptions for discount rates, growth rates and free cash flows, which are influenced by the prevailing market rates and comparable information.

The Company's disclosures about investment properties are included in Note 7 to the financial statements.

## Audit Response

We evaluated the reasonableness of the fair value computations, valuation methodology adopted and the underlying assumptions in connection with the valuations of investment properties of the Company as of December 31, 2021. These key assumptions include discount rates, growth rates and free cash flows. In addition, we assessed whether the discount rates used are within the acceptable range with assistance from our internal valuation specialist and performed a certain sensitivity analysis. We evaluated the competence and independence of the external valuer engaged by the Company. We will also assess the sufficiency of disclosures in the financial statements.

## **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2021, but does not include the financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2021 are expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
  a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear in our independence, and where applicable, related safeguards.





From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on the Supplementary Information Required Under Revenue Regulations 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 26 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of AREIT, Inc. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditor's report is Dolmar C. Montañez.

SYCIP GORRES VELAYO & CO.

Dolmar C. Montañez

Partner

CPA Certificate No. 112004

Tax Identification No. 925-713-249

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 112004-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-119-2022, January 20, 2022, valid until January 19, 2025 PTR No. 8854339, January 3, 2022, Makati City

February 24, 2022



## STATEMENTS OF FINANCIAL POSITION

	Dece	January 1	
		2020	2020
		(As restated -	(As restated -
	2021	Note 2)	Note 2)
ASSETS			
Current Assets	B02 040 744	₽58,977,547	P122 190 606
Cash (Notes 4 and 21) Receivables (Notes 5, 20 and 21)	₱92,010,744 1,320,940,578	2,373,620,721	₱122,180,606 1,967,170,494
Other current assets (Notes 6 and 21)	110,291,205	168,341,004	91,577,595
Total Current Assets	1,523,242,527	2,600,939,272	2,180,928,695
Total Garrent Assets	1,020,242,027	2,000,000,212	2,100,020,000
Noncurrent Assets			
Noncurrent portion of receivables			
(Notes 5 and 21)	3,063,077,918	2,194,794,056	2,215,249,105
Investment properties (Note 7)	50,081,060,761	29,189,674,985	25,380,629,552
Property and equipment (Note 8)	309,716	12,053	20,089
Other noncurrent assets (Note 6)	1,835,836,322	1,114,633,940	1,034,082,386
Total Noncurrent Assets	54,980,284,717	32,499,115,034	28,629,981,132
	<b>₽56,503,527,244</b>	₽35,100,054,306	₹30,810,909,827
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts and other payables (Notes 9 and 21)	<b>₽</b> 530,622,799	₽513,927,478	₽274,477,842
Short-term debt (Notes 10 and 21)	890,000,000	-	_
Current portion of deposits, other liabilities			
(Notes 12 and 21)	735,086,847	129,399,846	166,793,502
Current portion of lease liability (Note 18)	42,967,375	34,300,129	11 105 100
Construction bonds (Note 11)	58,579,640	E4 444 250	11,105,498
Income tax payable Total Current Liabilities	2,257,256,661	54,444,350 732,071,803	71,241,650 523,618,492
Total Current Liabilities	2,237,230,001	132,011,003	523,010,492
Noncurrent Liabilities			
Long-term debt (Note 10)	2,957,472,367	_	_
Deposits, other liabilities, net of current portion	, , , , , , , , , , , , , , , , , , , ,		
(Notes 12 and 21)	1,290,194,773	722,693,405	600,134,138
Lease liability- net of current portion (Note 18)	1,111,013,455	837,543,814	_
Deferred tax liabilities - net (Note 19)	-	_	3,454,687,620
Total Noncurrent Liabilities	5,358,680,595	1,560,237,219	4,054,821,758
Total Liabilities	7,615,937,256	2,292,309,022	4,578,440,250
Equity (Note 13)			
Equity (Note 13) Paid-up capital	15,762,407,800	10,929,864,050	10,451,224,050
Treasury shares	(673,299,700)		
Additional paid-in capital	11,333,074,693	785,681,404	(010,200,100)
Retained earnings	22,465,407,195	21,765,499,530	16,454,545,227
Total Equity	48,887,589,988	32,807,745,284	26,232,469,577
	₱56,503,527,244	₽35,100,054,306	₽30,810,909,827
	,,	22,122,001,000	,,,

See accompanying Notes to Financial Statements.



## STATEMENTS OF COMPREHENSIVE INCOME

		Years Ended December 31			
		2020	2019		
		(As restated -	`		
	2021	Note 2)	Note 2)		
REVENUE					
Rental income (Notes 7, 14 and 18)	<b>P</b> 2,506,910,928	₽1,495,723,891	₽1,323,922,868		
Dues (Notes 7 and 15)	621,005,658	389,381,503	301,200,669		
Interest income from finance lease receivables					
(Notes 15 and 18)	188,547,234	150,814,117	46,837,607		
	3,316,463,820	2,035,919,511	1,671,961,144		
NET FAIR VALUE CHANGE IN INVESTMENT					
PROPERTIES (Note 7)	164,502,279	1,424,645,596	2,746,772,709		
TROI ERTIES (Note 1)	104,302,273	1,424,043,330	2,140,112,103		
COSTS AND EXPENSES					
Direct operating expenses (Notes 7 and 17)	815,866,427	444,066,931	354,321,121		
General and administrative expenses (Note 17)	103,397,784	49,474,313	14,181,546		
	919,264,211	493,541,244	368,502,667		
OTHER INCOME (CHARGES) – Net					
Gain under finance lease (Note 18)	49,763,675	_	397,139,330		
Interest income (Notes 4, 16 and 20)	7,208,646	78,670,585	58,261,840		
Interest expense and other charges	1,200,010	7 0,01 0,000	00,201,010		
(Notes 10, 12 and 17)	(185,459,737)	(65,419,126)	(12,562,538)		
Other income (Note 16)	101,034	3,660,620	137,200		
	(128,386,382)	16,912,079	442,975,832		
INCOME BEFORE INCOME TAX	2,433,315,506	2,983,935,942	4,493,207,018		
THOOME BEI ORE INCOME TAX	2,400,010,000	2,000,000,042	4,400,201,010		
PROVISION FOR (BENEFIT FROM) INCOME					
TAX (Note 19)	48,466	(3,280,878,846)	788,867,272		
NET INCOME	2,433,267,040	6,264,814,788	3,704,339,746		
OTHER COMPREHENSIVE INCOME	_	_	_		
TOTAL COMPREHENSIVE INCOME	₽2,433,267,040	₽6,264,814,788	₽3,704,339,746		
	, ,				
Basic/Diluted Earnings Per Share (Note 22)	₽1.64	₽6.29	₽3.79		

See accompanying Notes to Financial Statements.



## STATEMENTS OF CHANGES IN EQUITY

	Years Ended De	cember 31
	2020	2019
	(As restated -	<ul> <li>(As restated –</li> </ul>
2021	Note 2)	Note 2)
₽10 929 864 050	₽10 451 224 050	₽10 451 224 050
		-
		10,451,224,050
,,,	, ,	
785.681.404	_	_
	785,681,404	_
(35,877,520)		_
11,333,074,693	785,681,404	_
(673,299,700)	(673,299,700)	(673,299,700)
21,765,499,530	16,454,545,227	722,691,606
-	_	12,988,811,544
21,765,499,530		13,711,503,150
2,433,267,040	6,264,814,788	3,704,339,746
		1
22,465,407,195	21,765,499,530	16,454,545,227
<b>P</b> 48,887,589,988	₽32,807,745,284	₽26,232,469,577
	P10,929,864,050 4,832,543,750 15,762,407,800 785,681,404 10,583,270,809 (35,877,520) 11,333,074,693 (673,299,700) 21,765,499,530 2,433,267,040 (1,733,359,375) 22,465,407,195	2020 (As restated - 2021 Note 2)  P10,929,864,050 P10,451,224,050 4,832,543,750 478,640,000 15,762,407,800 10,929,864,050  785,681,404 - 10,583,270,809 785,681,404 (35,877,520) - 11,333,074,693 785,681,404  (673,299,700) (673,299,700)  21,765,499,530 16,454,545,227 2,433,267,040 6,264,814,788 (1,733,359,375) (953,860,485) 22,465,407,195 21,765,499,530

See accompanying Notes to Financial Statements.



## STATEMENTS OF CASH FLOWS

		Years Ended Dec	ember 31
		2020	2019
		(As restated -	(As restated –
	2021	Note 2)	Note 2)
CASH FLOWS FROM OPERATING ACTIVITIE	S		
Income before income tax	₽2,433,315,506	₽2,983,935,942	₽4,493,207,018
Adjustments for:	,,,	,000,000,0	,,,
Net fair value change in investment			
properties (Note 7)	(164,502,279)	(1,424,645,596)	(2,746,772,709)
Depreciation and amortization	, , , ,	, , , ,	, , , , ,
. (Notes 7, 8 and 17)	42,043	8,036	31,404
Interest expense (Notes 10, 12 and 17)	169,820,104	65,419,126	12,562,538
Gain under finance lease (Note 16 and 18)	(49,763,675)	_	(397, 139, 330)
Interest income from finance lease			
receivables (Notes 16 and 21)	(188,547,234)	(150,814,117)	(46,837,607)
Interest income (Notes 4, 16 and 20)	(7,208,646)	(78,670,585)	(58,261,840)
Operating income before working			
capital changes	2,193,155,819	1,395,232,806	1,256,789,474
Changes in operating assets and liabilities:			
Increase in:			
Receivables	(683,376,821)	(90,137,357)	(308,968,413)
Other assets	(717,596,933)	(157,314,963)	(5,345,676)
Increase (decrease) in:	4	202 552 245	(70, 400, 050)
Accounts and other payables	15,789,571	280,552,617	(79,193,659)
Deposits and other liabilities	1,148,320,226	71,237,355	81,861,675
Construction bonds	58,579,640	(11,105,498)	8,367,056
Cash generated from operations	2,014,871,502	1,488,464,960	953,510,457
Interest received	195,755,880	229,484,702	105,099,447
Interest paid	(81,036,681)	(400,606,074)	(400,000,044)
Income tax paid	(48,466)	(190,606,074)	(189,868,211)
Net cash flows provided by operating activities	2,129,542,235	1,527,343,588	868,741,693
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	}		
Decrease (increase) in due from related parties			
(Notes 20 and 25)	881,900,000	(343,300,000)	199,000,000
Payments for additions to investment properties			
(Note 7)	(5,019,127,301)	(1,483,807,649)	(10,392,521)
Payments for additions to property and			
equipment (Note 8)	(339,706)	-	
Net cash flows provided by (used in) investing			
activities	(4,137,567,007)	(1,827,107,649)	188,607,479
CASH FLOWS FROM FINANCING ACTIVITIES	2		
Payments of dividends (Note 13)	(1,733,359,375)	(953,860,485)	(961,297,669)
Proceeds from short-term debt (Note 10)	34,379,500,000	(333,000,403)	(501,257,005)
Payments of short-term debt (Note 10)	(33,489,500,000)	_	_
Payment of share issuance cost (Note 13)	(35,877,520)	_	_
Payments of lease liability (Note 18)	(37,177,503)	(32,796,936)	_
,, ( ,	(= ,===,===)	(- ,,)	
- "			

(Forward)



33,033,197

58,977,547

	Years Ended December 31					
	2020	2019				
	(As restated -	(As restated -				
2021	Note 2)	Note 2)				
₽2,957,472,367	₽-	₽-				
-	1,223,218,423					
2,041,057,969	236,561,002	(961,297,669)				

(63,203,059)

122,180,606

96,051,503

26,129,103

CASH AT END OF YEAR (Note 4)	₽92,010,744	₽58,977,547	₽122,180,606

See accompanying Notes to Financial Statements.

Net proceeds from long-term debt

(Notes 13 and 17)

financing activities

Net proceeds from issuance of shares

Net cash flows provided by (used in)

**CASH AT BEGINNING OF YEAR** 

**NET INCREASE (DECREASE) IN CASH** 



## NOTES TO FINANCIAL STATEMENTS

## 1. Corporate Information

AREIT, Inc., (formerly, One Dela Rosa Property Development, Inc.) (the Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on September 4, 2006. On September 26, 2018, the Company amended its Articles of Incorporation to engage in the business of a real estate investment trust (REIT), as provided under Republic Act No. 9856 (the Real Estate Investment Trust Act of 2009), and its implementing rules and regulations (the REIT Act). The Company was organized primarily to engage in the business, which includes the following: (1) to own, invest in, purchase, acquire, hold, possess, lease, construct, develop, alter, improve, operate, manage, administer, sell, assign, convey, encumber, in whole or in part, or otherwise deal in and dispose of, income-generating real estate, whether freehold or leasehold, within or outside the Philippines with or to such persons and entities and under such terms and conditions as may be permitted by law; (2) to invest in, purchase, acquire own, hold, sell, assign, transfer, mortgage, pledge, exchange or otherwise dispose of real estate and managed funds; (3) to receive, collect and dispose of the rent, interest, dividends and income rising from its property and investments; and (4) to exercise, carry on or undertake such other powers, acts, activities and transactions as may be deemed necessary, convenient or incidental to or implied from the purposes herein mentioned. On April 12, 2019, the Company changed its name to AyalaLand REIT, Inc., and further amended its name to AREIT, Inc. on June 28, 2019.

As of December 31, 2021, the Company is publicly-listed, 53.13%-owned by Ayala Land Inc. (ALI), 6.38%-owned by AyalaLand Offices, Inc. (ALOI), 2.48%-owned by Westview Commercial Ventures Corp. (WCVC), a wholly-owned subsidiary of ALI, 4.12%-owned by Glensworth Development, Inc. (GDI), a wholly owned subsidiary of ALOI, and the rest by the public. ALI's parent is Ayala Corporation (AC). AC is 47.87%-owned by Mermac, Inc., and the rest by the public. Both ALI and AC are publicly listed companies domiciled and incorporated in the Philippines.

The Company's registered office address and principal place of business is 28th Floor, Tower One and Exchange Plaza, Ayala Triangle, Ayala Avenue, Makati City.

The Company's common stock was listed in The Philippine Stock Exchange on August 13, 2020, as a Real Estate Investment Trust (REIT) entity.

As a REIT entity, the Company is entitled to the following: (a) not subject to 2% minimum corporate income tax (MCIT), (b) exemption from value-added tax (VAT) and documentary stamp tax (DST) on the transfer of property in exchange of its shares, (c) deductibility of dividend distribution from its taxable income, and (d) fifty percent (50%) of the standard DST rate on the transfer of real property into the Company, including the sale or transfer of any security interest thereto, provided they have complied with the requirements under Republic Act (RA) No. 9856 and Implementing Rules and Regulations (IRR) of RA No. 9856.

The operational and administrative functions of the Company are handled by ALI before its listing. Beginning August 13, 2020, AREIT Fund Managers, Inc., and AREIT Property Managers, Inc., handle the fund manager functions and property management functions of the Company, respectively (see Note 20).

The accompanying financial statements were approved and authorized for issue by the BOD on February 24, 2022.



## 2. Summary of Significant Accounting Policies

#### **Basis of Preparation**

The financial statements of the Company have been prepared on a historical cost basis and are presented in Philippine Peso (P), which is also the Company's functional currency. All amounts are rounded to the nearest peso unit unless otherwise indicated.

The accompanying financial statements have been prepared under the going concern assumption. The Company believes that its businesses would remain relevant despite challenges posed by the COVID-19 pandemic.

## Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).

#### Restatement

In 2021, the Company voluntarily changed its accounting policy on investment properties from cost model to fair value model which requires restatement of previous financial statements. The change will provide the users of the financial statements a more relevant information as it reflects the current valuation of the Company as a REIT entity. As a result, the comparative December 31, 2020 audited statement of financial position and comparative statement of comprehensive income and statement of changes in equity for years ended December 31, 2020 and 2019 were restated to reflect the effect of the voluntary change.

#### Statement of Financial Position

		As previously		
		reported		As restated
<u>.                                  </u>	Ref	December 31, 2019	Adjustment	January 1, 2020
Assets				
Receivables	b	₽4,551,478,656	(₱369,059,057)	<b>₽</b> 4,182,419,599
Investment properties	а	6,192,374,393	19,188,255,159	25,380,629,552
Liabilities				
Deferred tax liabilities – net	a, d	₽67,232,321	₽3,387,455,299	₽3,454,687,620
Equity				
Retained earnings	а	1,022,804,424	15,431,740,803	16,454,545,227
, and the second				
		As previously		As restated
		reported		December 31,
	Ref	December 31, 2020	Adjustment	2020
Assets				
Receivables	b	₽4,984,916,013	(₱416,501,236)	₽4,568,414,777
Investment properties	а	8,303,802,471	20,885,872,514	29,189,674,985
Equity				
Retained earnings	а	₽1,296,128,252	₽20,469,371,278	₽21,765,499,530



## Statement of Comprehensive Income

Direct operating expenses	Ref c	As previously reported December 31, 2019 \$\mathbb{P}\$544,896,759	Adjustment (₱190,575,638)	As restated December 31, 2019 ₽354,321,121
Net fair value gain in investment properties	а	-	2,746,772,709	2,746,772,709
Provision for income tax	d	294,448,184	494,419,088	788,867,272
Net income		1,261,410,487	2,442,929,259	3,704,339,746
		As previously reported		As restated December 31,
	Ref	December 31, 2020	Adjustment	2020
Direct operating expenses  Net fair value gain in investment	С	₽647,213,560	(₱203,146,629)	₽444,066,931
properties	а	-	1,424,645,596	1,424,645,596
Provision for income tax	d	106,576,453	(3,387,455,299)	(3,280,878,846)
Net income		1,227,184,312	5,037,630,475	6,264,814,788

Below are the discussions of the adjustments:

- a. Under fair value accounting, investment properties are stated at fair value, which reflects market conditions at the reporting date. The fair value of investment properties is determined by independent real estate valuation experts based on the "income approach" which is based on the buildings' discounted future cash flows. Gains or losses arising from changes in the fair values ofinvestment properties are included in the profit or loss in the period in which they arise. Gains and losses arising from the fair value accounting are adjusted to retained earnings as at January 1, 2020. This resulted to an increase in deferred tax liabilities.
- b. In determining the carrying amount under the fair value model, the Company does not double- count assets or liabilities that are recognized separately. The Company derecognized related accrued rental income which was previously presented under "Receivables" which resulted in adecrease in deferred tax liabilities.
- c. Depreciation expense under cost model previously recorded as part of "direct operating expenses" was reversed.
- d. Deferred taxes are recognized based on the effective income tax rate of 0% and 18% as of December 31, 2020 and January 1, 2020, respectively.

The restatements have no significant impact in the statements of cash flows for the years ended December 31, 2020 and 2019.

## Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except that the Company has adopted the following new accounting pronouncements starting January 1, 2021. Adoption of these pronouncements did not have any significant impact on the Company's financial position or performance unless otherwise indicated.

Amendment to PFRS 16, COVID-19-related Rent Concessions beyond 30 June 2021

The amendment provides relief to lessees from applying the PFRS 16 requirement on lease modifications to rent concessions arising as a direct consequence of the COVID-19 pandemic.



A lessee may elect not to assess whether a rent concession from a lessor is a lease modification if it meets all of the following criteria:

- The rent concession is a direct consequence of COVID-19;
- The change in lease payments results in a revised lease consideration that is substantially the same as, or less than, the lease consideration immediately preceding the change;
- Any reduction in lease payments affects only payments originally due on or before June 30, 2022; and
- There is no substantive change to other terms and conditions of the lease.

A lessee that applies this practical expedient will account for any change in lease payments resulting from the COVID-19 related rent concession in the same way it would account for a change that is not a lease modification, i.e., as a variable lease payment.

The amendment is effective for annual reporting periods beginning on or after April 1, 2021. Early adoption is permitted.

This amendment is not applicable to the Company as there are no rent concessions granted to the Company as a lessee.

 Amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16, Interest Rate Benchmark Reform – Phase 2

The amendments provide the following temporary reliefs which address the financial reporting effects when an interbank offered rate (IBOR) is replaced with an alternative nearly risk-free interest rate (RFR):

- Practical expedient for changes in the basis for determining the contractual cash flows as a result of IBOR reform
- Relief from discontinuing hedging relationships
- Relief from the separately identifiable requirement when an RFR instrument is designated as a hedge of a risk component

The Company shall also disclose information about:

- The nature and extent of risks to which the entity is exposed arising from financial instruments subject to IBOR reform, and how the entity manages those risks; and
- Their progress in completing the transition to alternative benchmark rates, and how the entity is managing that transition

The amendments had no material impact on the financial statements of the Company.

Deferral of Philippine Interpretations Committee Question and Answers (PIC Q&As) on accounting for Common Usage Service Area (CUSA)

On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some implementation issues of PFRS 15 affecting the real estate industry. This includes accounting for CUSA charges discussed in PIC Q&A No. 2018-12-H which concludes that real estate developers are generally acting as principal for CUSA. On October 25, 2018, the SEC decided to provide relief to the real estate industry by deferring the application of the provisions of the PIC Q&A 2018-12 for a period of three years. The deferral will only be applicable for real estate transactions.

The Company adopted PIC Q&A 2018-12, PFRS 15 – Accounting for CUSA starting January 1, 2021 which concludes that real estate developers are generally acting as principal for CUSA. The Company adopted the change using the full retrospective method of adoption.



As a result of the adoption, the Company presented the revenue from CUSA charges at gross amounts and the related costs as part of costs and expenses which were previously presented together on a net basis as part of revenues.

The Company assessed itself (a) as principal on Buildings for CUSA charges, (b) as agent on Condominium Units for CUSA charges, and (c) as agent for electricity and water usage (see Note 15).

Shown below is the detailed comparison between current and previous presentations of revenue and expense accounts related to CUSA, and utility charges.

	20	20	2019			
	Current	Previous	Current	Previous		
	presentation	presentation	presentation	presentation		
Revenue						
Dues	₽389,381,503	₽305,087,397	₽301,200,669	₽192,320,957		
Direct operating expenses						
Repairs and						
maintenance	(38,119,740)	_	(39,120,487)	_		
Outside services	(40,912,975)	_	(63,827,195)	_		
Others	(5,261,391)	_	(5,932,030)	_		
	₽305,087,397	₽305,087,397	₽192,320,957	₽192,320,957		

#### Standards and Interpretations Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. The Company intends to adopt the following pronouncements when they become effective. Adoption of these pronouncements is not expected to have a significant impact on the Company's financial statements.

## Effective beginning on or after January 1, 2022

- Amendments to PFRS 3, Reference to the Conceptual Framework
- Amendments to PAS 16, Plant and Equipment: Proceeds before Intended Use
- Amendments to PAS 37, Onerous Contracts Costs of Fulfilling a Contract
- Annual Improvements to PFRSs 2018-2020 Cycle
  - o Amendments to PFRS 1, First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter
  - Amendments to PFRS 9, Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities
  - o Amendments to PAS 41, Agriculture, Taxation in fair value measurements

## Effective beginning on or after January 1, 2023

- Amendments to PAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction
- Amendments to PAS 8, Definition of Accounting Estimates
- Amendments to PAS 1 and PFRS Practice Statement 2, Disclosure of Accounting Policies

### Effective beginning on or after January 1, 2024

• Amendments to PAS 1, Classification of Liabilities as Current or Non-current

#### Effective beginning on or after January 1, 2025

• PFRS 17, Insurance Contracts

## Deferred effectivity

 Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture



## <u>Current and Noncurrent Classification</u>

The Company presents assets and liabilities in the statement of financial position based on a current and noncurrent classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after the reporting period; or,
- Cash or cash equivalent, unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period.

All other assets are classified as noncurrent.

#### A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- Is due to be settled within 12 months after the reporting period; or,
- There is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period.

All other liabilities are noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and liabilities.

#### Cash

Cash includes cash on hand and in banks. Cash in banks are stated at face amounts and earn interest at the prevailing bank deposit rates.

## Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

## Financial assets

#### Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at its transaction price.

In order for a debt financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that passes the 'solely payments of principal and interest' on the principal amount outstanding (SPPI criterion). This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refer to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling financial assets, or both.



Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments) (FVOCI with recycling)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments) (FVOCI with no recycling)
- Financial assets at fair value through profit or loss (FVTPL)

## Financial assets at amortized cost (debt instruments)

This category is the most relevant to the Company. The Company measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Company's financial assets at amortized cost include cash in banks and receivables.

The Company has no financial assets under FVOCI with or without recycling and FVTPL categories.

## Financial liabilities

#### <u>Initial recognition and measurement</u>

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include accounts and other payables, security deposits, construction bonds, short-term and long-term debt.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

## Loans and borrowings

This is the category most relevant to the Company. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in profit or loss. This category generally applies to accounts and other payables, deposits and other liabilities.



## **Derecognition of Financial Instruments**

#### Financial asset

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- The rights to receive cash flows from the asset have expired; or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

#### Financial liability

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

## Impairment of Financial Assets

The Company recognizes an allowance for expected credit loss (ECL) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original EIR. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

For cash in banks, the Company applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Company's policy to measure ECLs on such instruments on a 12-month basis. However, were there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Company uses the ratings from a reputable credit rating agency to determine whether the debt instrument has significantly increased credit risk and to estimate ECL.

For trade receivables and finance lease receivable, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix for trade receivables that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.



The Company considers a financial asset in default when contractual payments are 90 days past due since security deposits are equivalent to 90 days which are paid at the start of the lease term which will cover any defaults. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

## Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the assets in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

## Fair Value Hierarchy

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3: valuation techniques for which the lowest level input that it is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.



External valuers are involved for valuation of significant assets, such as investment property. Involvement of external valuers is decided upon annually by management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. Management decides, after discussions with the Company's external valuers, which valuation techniques and inputs to use for each case.

#### Deposits and Other Liabilities

Deposits and other liabilities which includes security deposits that are initially measured at fair value. After initial recognition, security deposits are subsequently measured at amortized cost using effective interest method.

The difference between the cash received and its fair value is deferred (included in the "Deferred credits" under "Deposits and Other Liabilities" account in the statement of financial position) and amortized using the straight-line method and recognized as "Amortization of deferred credits" under the "Rental income" account in profit or loss. Accretion of discount is recorded under "Interest expense" account in profit or loss.

## Other Assets

Other assets include input value-added tax (VAT), creditable withholding taxes, recoverable deposits and advances to contractors.

#### Input VAT

Input VAT represents taxes due or paid on purchases of goods and services subjected to VAT that the Company can claim against future liability to the Bureau of Internal Revenue (BIR) for output VAT received from sale of goods and services which are incurred and billings which has been received as of date. The input VAT can also be recovered as tax credit against future income tax liability of the Company or refunded subject to the approval of the BIR. These are carried at cost less allowance for impairment loss, if any. Impairment loss is recognized when input VAT can no longer be recovered.

#### Deferred input VAT

Deferred input VAT represents input VAT on purchase of capital goods exceeding P1 million. The related input VAT is recognized over five years or the useful life of the capital goods, whichever is shorter.

## Recoverable deposits

Recoverable deposits pertain to various utility deposits. These are measured initially at fair value. After initial recognition, deposits are subsequently measured at amortized cost using the effective interest method.

### Advances to contractors

Advances to contractors are carried at cost less impairment losses, if any.

## Creditable withholding taxes

Creditable withholding taxes represent the amount withheld by the payee. These are recognized upon collection of the related income and utilized as tax credits against income tax due.

## **Investment Properties**

Investment properties and completed properties that are held to earn rentals or capital appreciation or both and are not occupied by the Company. The initial cost of investment properties consists of any directly attributable costs of bringing the investment properties to their intended location and working condition, including borrowing costs.



Investment properties are stated at fair value, which reflects market conditions at the reporting date. The fair value of investment properties is determined by management and independent valuation experts based on the "income approach". Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the period in which they arise. In determining the carrying amount of investment property under the fair value model, the Company does not double-count assets or liabilities that are recognized as separate assets or liabilities.

Expenditures incurred after the investment property has been put in operation, such as repairs and maintenance costs, are normally charged against income in the period in which the costs are incurred

Investment properties are derecognized when either it has been disposed of, or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss. The amount of consideration to be included in the gain or loss arising from the derecognition of investment property is determined in accordance with the requirements for determining the transaction price in PFRS 15, *Revenue from Contracts with Customers*.

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Company accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

## Impairment of Nonfinancial Assets

The Company assesses at each reporting date whether there is an indication that other current assets and other noncurrent assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs of disposal and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the profit or loss. After such reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining estimated useful life.

#### **Equity**

Paid-up capital and Additional paid-in capital (APIC)

Capital stock is measured at par value for all shares subscribed, issued and outstanding. When the Company issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

Amount of contribution in excess of par value is accounted for as APIC.



#### Stock issuance costs

Stock issuance costs are incremental costs directly attributable to the issuance or subscription of new shares which are shown in equity as a deduction, net of tax, from the proceeds. Costs that relate to the new stock market listing, or otherwise are not incremental costs directly attributable to issuing new shares, are charged to expenses.

#### Treasury shares

Treasury shares are the Company's own equity instruments which were reacquired. These are recognized at cost and deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in APIC. Voting rights related to treasury shares are nullified for the Company and no dividends are allocated to them respectively. When the shares are retired, the capital stock is reduced by its par value and the excess of cost over par value upon retirement is charged to APIC when the shares were issued and to retained earnings for the remaining balance.

### Retained earnings

Retained earnings represent the cumulative balance of net income of the Company, net of dividend distribution, if any.

## Revenue Recognition

The Company is in the business of leasing its investment property portfolio. The Company's non-lease performance obligations include common area management and administration of utility services.

Revenue from contracts with customers is recognized when control of the services is transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services. The Company assesses its revenue arrangement against specific criteria in order to determine if it is acting as a principal or an agent.

#### Dues

Dues are recognized when the related services are rendered. Common area, air conditioning, electricity and water dues in excess of actual charges and consumption are recorded as revenue. Billing from common area and air conditioning dues is computed based on a fixed rate per square meter of the leasable area occupied by the tenant.

#### Other income

Other income is recognized when the related services have been rendered and the right to receive payment is established.

#### Disaggregated revenue information

The non-lease component of the Company's revenue arises from common area charges and utilities dues. The Company's performance obligations are to ensure that common areas are available for general use of its tenants and to provide for uninterrupted utility services such as water and electricity (see Note 15).

## Allocation of transaction price to performance obligation

Each of the non-lease component is considered a single performance obligation, therefore it is not necessary to allocate the transaction price. These services are capable of being distinct from the other services and the transaction price for each service is separately identified in the contract.

## Timing of revenue recognition

Revenue from common area charges and utilities dues are recognized over time since the tenants simultaneously receives and consumes the services provided by the Company. The Company determined that the output method best represents the recognition pattern for revenue from utilities dues since this is recognized based on the actual consumption of the tenants.

## Income outside the scope of PFRS 15

#### Rental income

Rental income under noncancellable and cancellable leases on investment properties is accounted under operating lease and is recognized on a straight-line basis over the lease term and the terms of the lease, respectively, or based on a certain percentage of the gross revenue of the tenants, as provided under the terms of the lease contracts.

No rental income is recognized when the Company waives its right to collect rent and other charges. This is recognized as a rent concession and reported as a variable payment (see Note 18).

#### Interest income from finance lease receivables

Interest income is recognized as it accrues using the EIR method which pertains to the receivable arising from finance lease agreement.

#### Interest income

Interest income is recognized as it accrues using the EIR method.

## Costs and Expenses

Costs and expenses are recognized in profit or loss when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

## Costs and expenses are recognized:

- On the basis of a direct association between the costs incurred and the earning of specific items of income:
- On the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or
- Immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the statement of financial position as an asset.

#### Leases

## The Company as lessor - operating lease

Leases where the Company does not transfer substantially all the risks and benefits of the ownership of the assets are classified as operating leases. Rental income arising from operating lease is accounted for on a straight-line basis over the lease terms and is included in revenue due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

## The Company as lessor - finance lease

A lease is classified as a finance lease if the Company transfers substantially all the risks and rewards incidental to ownership of an underlying asset. At the commencement date, the Company shall recognize assets held under a finance lease in its statement of financial position and present them as a receivable at an amount equal to the net investment in the lease. The Company shall use the interest rate implicit in the lease to measure the net investment in the lease. Finance income is recognized over the lease term, based on a pattern reflecting a constant periodic rate of return on the Company's net investment in the lease.

#### The Company as lessee

## Right-of-use asset

The Company recognizes right-of-use asset at the commencement date of the lease (i.e., the date the underlying asset is available for use) except when the rental payment is purely variable linked to the future performance or use of an underlying asset. Right-of-use asset are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease

liabilities. The cost of right-of-use asset includes the amount of lease liabilities recognized, initial direct costs incurred, lease payments made at or before the commencement date less any lease incentives received, and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. The lessee incurs the obligation for those costs either at the commencement date or as a consequence of having used the underlying asset during a particular period. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use asset are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use asset are subject to impairment.

#### Lease liabilities

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

#### Income Tax

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted as at the reporting date.

#### Deferred tax

Deferred income tax is provided using the balance sheet liability method on all temporary differences, with certain exceptions between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefit of unused net operating loss carryover (NOLCO), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and NOLCO can be utilized. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow all or part of the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply in the period when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted as at the end of the reporting period. Movements in the deferred income tax assets and liabilities arising from changes in tax rates are charged or credited to income for the period.



Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities, and the deferred taxes relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realize the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

## Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the year attributable to common equity holders of the Company by the weighted average number of common shares issued and outstanding during the year adjusted for any subsequent stock dividends declared. Diluted EPS is computed by dividing net income for the year attributable to common equity holders of the Company by the weighted average number of common shares issued and outstanding during the year plus the weighted average number of common shares that would be issued on conversion of all the dilutive potential common shares into common shares. The calculation of diluted earnings per share does not assume conversion, exercise, or other issue of potential common shares that would have an antidilutive effect on earnings per share.

#### Segment Reporting

The Company's lease operation is its only segment. Financial information on business segment is presented in Note 23 to the financial statements.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligations, and a reliable estimate can be made of the amount of the obligation.

Where the Company expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### **Contingencies**

Contingent liabilities are not recognized in the financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but disclosed when an inflow of economic benefits is probable.

## Events After the End of the Reporting Period

Post year-end events up to the date when the financial statements are authorized for issue that provide additional information about the Company's financial position at the reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements when material.

## 3. Summary of Significant Accounting Estimates, Judgments and Assumptions

The preparation of the accompanying financial statements in compliance with PFRSs requires management to make estimates, judgments and assumptions that affect the amounts reported in the financial statements and accompanying notes. The estimates, judgments and assumptions used in the accompanying financial statements are based upon management's evaluation of relevant facts and circumstances as of the reporting date. Actual results could differ from such estimates.

#### **Judgments**

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the financial statements.

## Assessment of the Company being effectively a 'tax-free' entity

There are entities which are specifically exempt from income tax under the tax rules, and accordingly are not within the scope of PAS 12, *Income Taxes*. For REIT entities, while not formally designated as 'tax-free' under the tax rules, are nevertheless "income tax-free" provided that they meet certain conditions (e.g. listing status, dividend payments, etc.). A REIT entity is required to distribute at least 90% of its annual income as a dividend to its investors and is allowed to treat the dividend as deduction for tax purposes making it effectively a "income tax-free" entity.

The Company abides with the provisions of the REIT law and complies with the 90% dividend distribution. The Company has determined, based on its current tax regime and expected dividend distribution in the succeeding periods, that it is effectively an "income tax-free" entity. Accordingly, the Company did not recognize deferred taxes after its listing as a REIT entity.

## Determination of whether the Company is acting as a Principal or an Agent

The contract for the commercial spaces leased out by the Company to its tenants includes the right to charge for the electricity usage, water usage, air-conditioning charges and CUSA like maintenance, janitorial and security services.

For the electricity and water usage, the Company determined that it is acting as an agent because the promise of the Company to the tenants is to arrange for the electricity and water supply to be provided by a utility company. The utility and service companies, and not the Company, are primarily responsible for the provisioning of the utilities while the Company administers the leased spaces and coordinates with the utility and service companies to ensure that tenants have access to these utilities.

For the provision of CUSA and air conditioning, the Company acts as a principal because it retains the right to direct the service provider of air conditioning, maintenance, janitorial and security to the leased premises. The right to the services mentioned never transfers to the tenant and the Company has the discretion on how to price the CUSA and air conditioning charges.

## Operating lease commitments – the Company as lessor

The Company has entered into commercial property leases on its investment property portfolios. The Company has determined that it retains all significant risks and rewards of ownership of the property as the Company considered, among others, the length of the lease term as compared with the estimated useful life of the assets.

## Finance lease commitments – the Company as lessor

The Company has entered into a lease agreement on the portion (composed of 18 floors stacked on top of the headquarters tower) of ANE building, a retail podium of The 30th Commercial Development (The 30th) building and the Vertis Mall. The Company has determined, based on evaluation of the terms and arrangement, particularly on the economic life, that the Company has transferred substantially all the significant risks and rewards of ownership of these properties to the lessee and accounts for the agreements as finance lease.

## Evaluation whether the acquired set of assets constitute a business

The Company acquired additional portfolio of investment properties during the year and elected to apply the optional concentration test to determine whether the acquired assets or group of assets constitute a business. The Company has determined that the acquisition is a purchase of asset as the acquisition passed the concentration test due to: (a) the building is considered a single identifiable asset (b) substantially all the fair value of the gross assets acquired is concentrated in a single identifiable asset.

See Note 7 for details of the acquired properties in 2021 from various parties.

## Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### Provision for expected credit losses of trade receivables

The Company uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss pattern.

The provision matrix is initially based on the Company's historical observed default rates. The Company calibrates the matrix to adjust the historical credit loss experience with the impact of current COVID environment and other forward-looking information, as applicable. For instance, if forecast economic conditions (i.e., gross domestic product and inflation rate) are expected to deteriorate over the next year which can lead to an increased number of defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The amount of ECLs is sensitive to changes in circumstances including COVID impact and forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The carrying value of the Company's trade receivables amounted to ₱4,384.02 million and ₱4,568.41 million as of December 31, 2021 and 2020 respectively, net of allowance for credit losses amounting to ₱37.46 million and ₱14.92 million as of December 31, 2021 and 2020, respectively (see Note 5).

## Evaluating impairment of nonfinancial assets carried at costs

The Company regularly reviews its nonfinancial asset carried at costs for impairment of value. This includes considering certain indications of impairment such as significant changes in asset usage, significant decline in assets' market value, obsolescence or physical damage of an asset, significant underperformance relative to expected historical or projected future operating results and significant negative industry or economic trends including the impact of COVID. If such indicators are present and where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

The Company estimates the recoverable amount as the higher of the fair value less costs to sell and value in use. In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Company is required to make estimates and assumptions that may affect its nonfinancial assets.

In 2021, the Company recognized allowance for probable loss on CWT amounting to ₱33.00 million (see Notes 6 and 17).

The carrying values of the Company's nonfinancial assets follow:

	2021	2020
Input VAT (Note 6)	₽959,608,313	₽544,655,980
Deferred input VAT (Note 6)	885,255,771	614,857,354
Creditable withholding taxes (Note 6)	85,587,338	112,971,793
	₽1,930,451,422	₽1,272,485,127



Valuation of investment properties held at fair value

The Company makes judgments in respect of the fair value of investment properties. The fair values of these properties are reviewed regularly by management with reference to external independent property valuations and market conditions existing at reporting date, using generally accepted market practices. The assumptions underlying estimated fair values are those relating to the receipt of contractual rents, expected future market rentals, capital expenditure requirements, and discount rates that reflect current market conditions and current or recent property investment prices. The property valuations have been prepared based on the information that is available.

Fair value of investment properties amounted to ₱50,081.06 million and ₱29,189.67 million as of December 31, 2021 and 2020, respectively. Net fair value change in investment properties recognized in profit or loss amounted to ₱164.50 million, ₱1,424.65 million and ₱2,746.77 million for the years ended December 31, 2021, 2020, and 2019 respectively (see Note 7).

#### 4. Cash

This account consists of:

	2021	2020
Cash on hand	₽42,500	₽22,500
Cash in banks	91,968,244	58,955,047
	₽92,010,744	₽58,977,547

Cash in banks earn interest at the respective bank deposit rates which ranges from 0.85% to 0.35% in 2021 and 2020. Interest income earned from cash in banks amounted to ₱0.24 million, ₱0.36 million and ₱0.31 million in 2021, 2020 and 2019, respectively (see Note 16).

#### 5. Receivables

This account consists of:

		2020
		(As restated –
	2021	Note 2)
Finance lease receivable (Notes 18, 20 and 21)	₱3,285,820,422	₽2,242,581,055
Due from related parties (Note 20)	914,114,901	2,242,543,812
Trade receivables – billed	220,680,256	97,316,019
Other receivables	858,963	897,650
	4,421,474,542	4,583,338,536
Less allowance for credit losses	37,456,046	14,923,759
	4,384,018,496	4,568,414,777
Less noncurrent portion of finance lease receivable	3,063,077,918	2,194,794,056
	<b>₽1,320,940,578</b>	₽2,373,620,721

Billed receivables arise mainly from tenants for rentals of office and retail spaces and recovery charges for common area and utilities. These are noninterest-bearing and are generally collectible on 30-day term.

Other receivables pertain to noninterest-bearing advances to employees which are subject to liquidation upon completion of the business transaction.



The movements in allowance for credit losses follows:

	2021	2020
Balance at beginning of year	₽14,923,759	₽7,664,917
Provision (Note 17 and 21)	22,532,287	7,258,842
Balance at end of year	<b>₽</b> 37,456,046	₽14,923,759

### 6. Other Assets

## Other Current Assets

This account consists of:

	2021	2020
Input VAT	₽97,794,584	₽158,306,544
Recoverable deposits	12,496,621	10,034,460
	₱110,291,205	₽168,341,004

Input VAT is applied against output VAT within 12 months. This includes input VAT claimed for refund amounting to ₱6.39 million which is awaiting approval from the BIR.

Recoverable deposits pertain to various utility deposits.

## Other Noncurrent Assets

This account consists of:

	2021	2020
Input VAT	₽885,255,771	₽386,349,436
Deferred input VAT	861,813,729	614,857,354
Creditable withholding taxes	118,587,338	112,971,793
Advances to contractors	3,179,484	455,357
	1,868,836,322	1,114,633,940
Less allowance for possible losses (Note 17)	33,000,000	-
	₽1,835,836,322	₽1,114,633,940

The remaining balance of input VAT and deferred input VAT are recoverable in future periods.

Deferred input VAT pertains to input tax on the Company's purchases of capital goods exceeding ₱1.00 million per transaction which is available for offset against the Company's future output VAT

Creditable withholding taxes represent the amount withheld by the Company. These are recognized upon collection of the related lease receivable and are utilized as tax credits against income tax due. In 2021, the Company recognized allowance for probable loss on CWT amounting to ₱33.00 million (see Note 17).

Advances to contractors are recouped upon every progress billing payment depending on the percentage of accomplishment or delivery.



## 7. Investment Properties

		2020 December 31 (As restated –
	2021	Note 2)
Beginning of the period	₽29,189,674,985	₽25,380,629,552
Acquisitions	21,577,487,178	2,336,957,658
Property under finance lease	(886,240,458)	_
Gain on fair value adjustment	200,139,056	1,472,087,775
	<b>₽</b> 50,081,060,761	₽29,189,674,985

On January 5, 2021, the Company entered into a Deed of Absolute Sale with Technopark Land, Inc (TLI), a subsidiary of Ayala Corporation (AC), to acquire 98,179 square meters (sqm) of land for ₱987.98 million, exclusive of VAT. Currently, the acquired parcels of land are being leased out to Integrated Micro-Electronics, Inc. (IMI) for a period of 8 years starting from January 1, 2020 to December 31, 2027. The subject properties are the four (4) parcels of land located at Barrio Biñan, Laguna.

On January 15, 2021, the Company entered into a Deed of Sale with ALI for the acquisition of The 30th for ₱4.56 billion (VAT exclusive). ALI has an existing land lease contract with MBS Development Corporation (MBS) which will expire on September 1, 2056 and such contract of lease was assigned to the Company as part of the sale of the building. Simultaneous to the acquisition, the Company and North Eastern Commercial Corp. (NECC), a wholly-owned subsidiary of ALI under the Ayala Malls brand, entered into a lease agreement for the retail podium of The 30th that is payable on monthly guaranteed lease for a period of 36 years. The retail podium is operated by NECC. NECC will pay a monthly guaranteed building lease to the Company for a period of 36 years, in line with the land lease term of the property. The Company derecognized the portion of the property under finance lease.

On October 7, 2021, SEC approved the property-for-share-swap transaction of the Company. This were acquired from ALI, GDI and WCVC and involves six commercial properties namely:

- Vertis North Commercial Development A mixed-use development located at the heart of Quezon City. It is composed of three (3) office towers with a total GLA of 125,507.39 sq. m. and a retail podium with a GLA of 39,305.76 sq.m.
- Evotech One and Two Evotech One and Two consists of two (2) office buildings situated in Lakeside Evozone, Nuvali, Laguna. The property caters to the special demands of IT and BPO companies looking to establish themselves in the south of Metro Manila.
- Bacolod Capitol Corporate Center A five-storey PEZA-accredited corporate center in Bacolod City comprised of 11,313.14 sq. m. of leasable office space.
- Ayala Northpoint Technohub A two-storey PEZA-accredited technohub in Bacolod City with a GLA of 4,653.50 sq. m. of office space.
- BPI-Philam Life Makati BPI Philam Life Makati Building is a 32-storey office tower at the intersection of Ayala Avenue and Gil Puyat Avenue. The property-for-share swap transaction covers three (3) condominium office units of the property.
- BPI-Philam Life Alabang BPI Philam Life Alabang is a corporate center in Madrigal Business Park, Alabang, Muntinlupa City. The Building is a 14-storey corporate center office that caters to all employees, primarily corporate professionals. The property-for-share swap transaction covers six (6) condominium office units of the property.



On September 15, 2020, the Company and APRC executed a deed of absolute sale wherein APRC sells, conveys, transfers, assigns and delivers to the Company a 12- storey building, inclusive of two (2) basement parking levels and located at Inez Villa St. Cebu I.T Park, Brgy. Apas Cebu City, for a consideration amounting to \$\mathbb{P}\$1,450.00 million.

As of December 31, 2021, the investment properties are composed of seven (7) stand-alone buildings, three (3) mixed-used properties, nine (9) condominium office units, and four (4) land parcels. The stand-alone buildings are Solaris One and McKinley Exchange located in Makati City, Teleperformance Cebu located at Cebu I.T. Park, Cebu City, Evotech One and Two consisting of two (2) office buildings situated in Laguna, Bacolod Capitol Corporate Center and Ayala Northpoint Technohub located in Bacolod City. The mixed-used properties are Ayala North Exchange, The 30th Commercial Development, and Vertis North Commercial Development. Ayala North Exchange is located along Ayala Avenue, Makati composed of two office towers, a retail podium and serviced apartments; The 30th Commercial Development features a 19-storey office building complemented by a four-storey retail podium; while Vertis North Commercial Development is a mixed-use development composed of three (3) office towers and a retail podium located in Quezon City. The condominium office units are BPI-Philam Life Makati composed of three (3) condominium office units located at the intersection of Ayala Avenue and Gil Puyat Avenue, and BPI-Philam Life Alabang composed of six (6) condominium office units located at Madrigal Business Park, Alabang, Muntinlupa City. The four land parcels in Laguna Technopark are being leased to IMI.

The Company presents its investment properties at fair value and changes on such are recognized in profit or loss. The fair value of the investment properties was determined by management and independent and professionally qualified appraiser on June 30, 2021 except for Teleperformance Cebu building, which was appraised on December 31, 2021.

The fair value of the Company's investment properties was determined using the Income Approach which is a method in which the appraiser derives an indication of value for income-producing property by converting anticipated future benefits into current property value. The fair value is sensitive to the unobservable inputs of lease income growth rate and discount rate. Significant increases (decreases) in discount rate would result in a significantly lower (higher) fair value measurement while a change in the assumption used for the lease income growth rate is accompanied by a directionally similar change in the Company's fair value of investment properties.

Teleperformance Cebu building was appraised on December 31, 2021 while the fair value of the other investment properties as of December 31, 2021 were updated from the June 30, 2021 appraisal report to reflect changes in the assumptions as of December 31, 2021.

The following table provides the fair value hierarchy of the Company's investment properties:

## **December 31, 2021**

		_	Fair value measurement using		
			Quoted prices in active markets	Significant observable	Significant unobservable
	Date of valuation	Total	(Level 1)	inputs (Level 2)	inputs (Level 3)
	June 30, 2021 (Adjusted to				
Investment properties	December 31, 2021)	<b>₽</b> 47,481,880,761	P-	P-	<b>P</b> 47,481,880,761
Teleperformance Cebu	December 31, 2021	2,599,180,000	-	-	2,599,180,000
Total		₱50,081,060,761	P-	₽-	₱50,081,060,761

## December 31, 2020

		_	Fair value measurement using		
		_	Quoted prices	Significant	Significant
			in active markets	observable	unobservable
	Date of valuation	Total	(Level 1)	inputs (Level 2)	inputs (Level 3)
Investment properties	December 31, 2020	₽29,189,674,985	₽-	₽-	₽29,189,674,985



The components of the net fair value change in investment properties as follows:

	2021	2020	2019
Increase in fair value of	-		
investment properties	₽200,139,056	₽1,479,137,317	₽2,802,073,788
Straight-line adjustment	(35,636,777)	(47,442,179)	(46,837,607)
Lease commissions	_	(7,049,542)	(8,463,472)
	₽164,502,279	₽1.424.645.596	₽2.746.772.709

Rental income and dues earned from investment properties and direct operating expenses incurred are as follows:

	2021	2020	2019
Rental income (Note 14)	<b>P</b> 2,506,910,928	₽1,495,723,891	₽1,323,922,868
Dues (Note 15)	621,005,658	389,381,503	301,200,669
Direct operating expenses			
(Note 17)	815,866,427	444,066,931	354,321,121

There are no items of investment properties that are pledged as security to liabilities as of December 31, 2021 and 2020.

There are no contractual purchase commitments for investment properties as of December 31, 2021 and 2020.

## 8. Property and Equipment

This account pertains to electronic data processing equipment. The rollforward analyses follow:

	2021	2020
Cost		_
Balance at beginning and end of year	₽1,888,872	₽1,888,872
Additions	339,706	_
Balance at end of year	2,228,578	1,888,872
Accumulated Depreciation		_
Balance at beginning of year	1,876,819	1,868,783
Depreciation (Note 17)	42,043	8,036
Balance at end of year	1,918,862	1,876,819
Net Book Value	₽309,716	₽12,053

There are no items of property and equipment that are pledged as security to liabilities as of December 31, 2021 and 2020.

There are no contractual purchase commitments for property and equipment as of December 31, 2021 and 2020.



#### 9. Accounts and Other Payables

This account consists of:

	2021	2020
Due to related parties (Note 21)	₽299,429,900	₽405,111,433
Accounts payable	99,045,078	26,949,888
Accrued expenses		
Light and water	22,492,161	10,770,650
Rent	13,413,162	12,654,660
Repairs and maintenance	7,546,168	14,331,615
Others	23,971,364	18,838,974
Taxes payable	61,777,639	24,485,058
Retention payable	2,041,577	785,200
Interest payable	905,750	
	<b>₽</b> 530,622,799	₽513,927,478

Accounts payable arises from regular transactions with suppliers and service providers. These are noninterest-bearing and are normally settled on 15- to 60-day terms.

Accrued expenses others consist mainly of accruals for professional fees, postal and communication, supplies, transportation and travel, security, insurance and representation. These are noninterest-bearing.

Taxes payable consist of amounts payable to taxing authority pertaining to expanded withholding taxes.

Retention payable pertains to the portion of contractor's progress billings withheld by the Company which will be released after the satisfactory completion of the contractor's work. The retention payable serves as a security from the contractor should there be defects in the project. These are noninterest-bearing and are normally settled upon completion of the relevant contract.

#### 10. Short-term Debt, Interest Payable and Long-term Debt

The Company obtained short-term loans from various local banks during the period.

The outstanding short-term loans payable amounting to ₱890.00 million as of December 31, 2021 pertains to unsecured and interest bearing 30-day loans with interest rate of 1.95%.

Interest expense recognized in the statements of comprehensive income for the year ended December 31, 2021 amounted ₱81.94 million (see Note 17). The remaining unpaid interest amounted to ₱0.91 million as of December 31, 2021.

Philippine Peso 3-year bonds due 2023

On December 28, 2021, the Company issued a total of \$\bigsim 3.00\$ billion fixed bonds due 2023 at a rate equivalent to 3.0445% p.a. The Bonds represent the first tranche of debt securities issued under the Company's P15.00 billion Debt Securities Program registered with the SEC and the first REIT in the Philippines to list a bond issued to public investors. The Bonds have been rated PRS Aaa by PhilRatings, indicating that obligor's capacity to meet its financial commitment on the obligation is extremely strong.



The loan agreements contain the following restrictions: material changes in nature of business; maintenance of aggregate leverage limit; payment of dividends and additional loans maturing beyond a year which will result to non-compliance of the required aggregate leverage limit; merger or consolidation where the Company is not the surviving corporation; guarantees or advances; encumbrance for borrowed money; and sale of substantially all assets. These restrictions and requirements were complied with by the Company as of December 31, 2021.

Debt issue costs amounted to ₱42.70 million in 2021. Amortization amounted to ₱0.18 million in 2021 and included under "Other charges" (see Note 17).

#### 11. Construction Bonds

Construction bonds represent cash bonds to be used as a guarantee against damages to properties resulting from the construction, renovation or improvements being undertaken therein by the lessee. The bond will be refunded after full completion of the construction, renovation or improvements and inspection by the Company.

The carrying value of the Company's construction bonds amounted to ₱58.58 million as of December 31, 2021 and nil as of December 31, 2020.

#### 12. Deposits and Other Liabilities

This account consists of:

	2021	2020
Advance rentals	₽999,233,922	₽406,952,127
Security deposits (Note 21)	942,749,081	383,208,715
Deferred credits	83,298,617	61,932,409
	2,025,281,620	852,093,251
Less current portion	735,086,847	129,399,846
	₽1,290,194,773	₽722,693,405

The current portion of these accounts follows:

	2021	2020
Security deposits (Note 21)	<b>P</b> 436,882,890	₽83,737,432
Advance rentals	286,265,507	45,536,484
Deferred credits	11,938,450	125,930
	₽735,086,847	₽129,399,846

#### Advance rentals

Advance rentals from lessees represent cash received in advance representing months' rent which will be applied to the last three (3) months' rentals on the related lease contracts.

#### Security deposits

Security deposits represent deposits from lessees to secure the faithful compliance by lessees of their obligation under the lease contract. These are equivalent to three (3) months' rent and will be refunded to the lessee at the end of the lease term.



The rollforward of security deposits follows:

	2021	2020
Gross Amount		
Balance at beginning of year	<b>P</b> 460,762,969	₽394,737,664
Additions	582,212,828	66,025,305
Refunds	(3,708,331)	_
Balance at end of year	1,039,267,466	460,762,969
Unamortized Discount		
Balance at beginning of year	77,554,254	80,290,250
Additions	43,832,274	11,192,260
Accretion (Note 17)	(24,868,143)	(13,928,256)
Balance at end of year	96,518,385	77,554,254
Net Amount	₽942,749,081	₽383,208,715

#### Deferred credits

Deferred credits pertain to the difference between the nominal value of the deposits and its fair value. This is initially measured at fair value and subsequently amortized using the straight-line method.

The rollforward of deferred credits follows:

	2021	2020
Balance at beginning of year	<b>₽</b> 61,932,409	₽66,465,881
Additions	43,832,274	11,192,260
Amortization (Note 14)	(22,466,066)	(15,725,732)
Balance at end of year	83,298,617	61,932,409
Less current portion	11,938,450	125,930
	₽71,360,167	₽61,806,479

# 13. Equity

 $\frac{\text{Capital stock}}{\text{The details of the Company's capital stock as of December 31, 2021 and 2020 follow:}$ 

	2021	2020
Authorized	2,950,000,000	1,174,000,000
Par value per share	₽10.00	₽10.00
Issued and outstanding shares	1,508,910,810	1,025,656,435

The changes in the number of common shares follow:

	2021	2020	2019
Authorized number of shares			_
Balance at beginning of year at			
₽10 par value	1,174,000,000	1,174,000,000	1,174,000,000
Increase in authorized capital			
stock at ₽10 par value	1,776,000,000	_	
Balance at end of year	2,950,000,000	1,174,000,000	1,174,000,000

(Forward)



	2021	2020	2019
Issued shares			
Balance at beginning of year	1,092,986,405	1,045,122,405	1,045,122,405
Issuance of new shares	483,254,375	47,864,000	
Balance at end of year	1,576,240,780	1,092,986,405	1,045,122,405
Treasury shares			
Balance at beginning and			
end of year	(67,329,970)	(67,329,970)	(67,329,970)
Outstanding	1,508,910,810	1,025,656,435	977,792,435

On June 23, 2020, the Company's BOD approved the offer and sale of 47,864,000 common shares out of the unissued portions of the authorized capital stock for initial public offering at an offer price of P27 per share.

On October 7, 2021, the SEC's approved the increase in authorized capital stock of 1,776,000,000 common shares with a par value of ₱10 per share and approved subscriptions of ALI, WCVC and GDI of shares in exchange for the identified properties for 483,254,375 common shares with an exchange price of ₱32 per share.

#### Initial Public Offering (IPO)

On July 10, 2020, the SEC rendered effective the Company's REIT Plan and the registration of its 1,092,986,405 common shares.

On July 15, 2020, the Philippine Stock Exchange, Inc. (PSE) approved the application of the Company for the initial listing of its 1,092,986,405 common shares under the Main Board of the PSE, to cover the Company's IPO.

The Company was listed on the Main Board of the PSE on August 13, 2020.

#### Additional Paid-in Capital (APIC)

In 2020, the Company recorded APIC amounting to ₱785.68 million, net of transaction costs. The Company incurred transaction costs incidental to the IPO that is directly attributable to the issuance or subscription of new shares amounting to ₱28.01 million in 2020.

In 2021, the Company recorded APIC amounting to ₱10,583.27 million, net of transaction costs. The Company incurred transaction costs incidental to the property-for-share swap transaction that is directly attributable to the issuance of new shares amounting to ₱48.33 million in 2021.

#### Retained Earnings

On April 3, 2019, the Company's BOD approved the declaration of cash dividends of ₱0.98 per share or an aggregate amount of ₱961.30 million to stockholders of record as of the same date. These are paid in 2019.

On August 17, 2020, the Company's BOD approved the declaration of cash dividends for the first and second quarter of 2020, of ₱0.28 and ₱0.31 per outstanding common share, respectively, to stockholders on record date as of September 2, 2020 amounting ₱605.14 million. These are paid on September 15, 2020.

On November 17, 2020, the Company's BOD approved the declaration of cash dividends for third quarter of 2020, of ₱0.34 per outstanding common share to stockholders on record date as of December 7, 2020 amounting to ₱348.72 million. The cash dividend was paid on December 17, 2020 to stockholders.



On February 24, 2021, the Company's BOD approved the declaration of cash dividends for the fourth quarter of 2020 amounting to \$\mathbb{P}\$0.39 per outstanding common share to stockholders on the record date as of March 15, 2021 amounting to \$\mathbb{P}\$400.01 million. The cash dividend was paid on March 25, 2021.

On May 26, 2021, the Company's BOD approved the declaration of cash dividends for the first quarter of 2021, amounting to ₱0.42 per outstanding common share to stockholders on record as of June 11, 2021, amounting to ₱430.78 million. The cash dividend was paid on June 25, 2021.

On August 12, 2021, the Company's BOD approved the declaration of cash dividends for the second quarter of 2021, amounting to \$\mathbb{P}\$0.44 per outstanding common share to stockholders on record as of August 26, 2021, amounting to \$\mathbb{P}\$451.29 million. The cash dividend was paid on September 10, 2021, to stockholders.

On September 22, 2021, the Company's BOD approved the declaration of cash dividends for the third quarter of 2021, amounting to ₱0.44 per outstanding common share to stockholders on record as of October 06, 2021, amounting to ₱451.29 million. The cash dividend was paid on October 22, 2021, to stockholders.

#### Capital Management

The primary objectives of the Company's capital management policies are to afford the financial flexibility to support its business initiatives while providing a sufficient cushion to absorb cyclical industry risks and to maximize stakeholder value. The Company manages its capital structure and make adjustments to it, in light of changes in economic conditions.

The Company's sources of capital as of December 31, 2021 and 2020 follow:

		2020	2020
		December 31	January 1
		(As restated –	(As restated –
	2021	Note 2)	Note 2)
Paid-up capital	₱15,762,407,800	₽10,929,864,050	₽10,451,224,050
Additional paid-in capital	11,333,074,693	785,681,404	=
Treasury shares	(673,299,700)	(673,299,700)	(673,299,700)
Retained earnings	22,465,407,195	21,765,499,530	16,454,545,227
	<b>P</b> 48,887,589,988	₽32,807,745,284	₽26,232,469,577

The Company is subject to externally imposed capital requirements from its debt covenants and the requirement of the REIT law section 8.10: *Aggregate Leverage Limit* (see Note 10). Other than this, there are no changes made in the Company's capital management objectives, policies or processes in 2021, 2020 and 2019.

#### 14. Rental Income

This account consists of:

	2021	2020	2019
Office and retail (Note 18)	<b>P</b> 2,375,942,463	₽1,407,588,642	₽1,247,556,282
Parking fees (Note 18)	108,502,399	72,409,517	58,112,083
Amortization of deferred credits			
(Note 12)	22,466,066	15,725,732	18,254,503
	₽2,506,910,928	₽1,495,723,891	₽1,323,922,868



In line with the rental relief framework implemented by the government to support businesses and the broader economy due to the impact of COVID-19, the Company waived its right to collect rent and other charges as part of various lease concessions it granted to lessees such as lease payment holidays or lease payment reductions. Rent discounts and concessions given vary for merchants that are (1) forced to close and those that are still (2) operational. Rental fees and common charges of merchants who were forced to close during the quarantine period were waived a certain percentage in their common area usage expenses.

#### 15. Dues and Interest Income from Finance Lease Receivables

Dues pertains to net recoveries from tenants for the usage of common areas and utilities. Set out below is the disaggregation of the Company's revenue from non-lease component:

	2021	2020	2019
Dues:			
Common area charges	<b>₽535,376,072</b>	₽310,003,926	₽270,941,343
Utilities dues	85,629,586	79,377,577	30,259,326
	<b>₽</b> 621,005,658	₽389,381,503	₽301,200,669

#### Interest income from finance lease receivables

This account pertains to accretion of finance lease receivable amounting to ₱188.55 million, ₱150.81 million and ₱46.84 million in 2021, 2020 and 2019, respectively, (see Note 18).

#### 16. Interest and Other Income

#### Interest Income

This account consists of:

	2021	2020	2019
Interest income from intercompany loans (Note 21) Interest income from cash in	₽6,966,317	₽78,306,379	₽57,948,495
banks (Note 4)	242,329	364,206	313,345
	<b>₽</b> 7,208,646	₽78,670,585	₽-

# Other Income

This account pertains to income earned from interest and penalties arising from late payments amounting to ₱0.10 million, ₱3.66 million and ₱0.14 million in 2021, 2020 and 2019, respectively.

#### 17. Costs and Expenses and Other Charges

#### **Direct Operating Expenses**

This account consists of:

		2020	2019
	2021	(As restated)	(As restated)
Management fees (Note 20)	<b>₽</b> 267,294,759	₽97,850,770	₽35,543,753
Taxes and licenses	204,801,681	139,690,380	101,510,662
Land lease (Notes 18 and 20)	168,962,930	110,552,423	97,521,679
Repairs and maintenance	83,328,757	38,119,740	39,120,487
Outside services	64,167,146	40,912,975	63,827,195

(Forward)



		2020	2019
	2021	(As restated)	(As restated)
Insurance	₽9,617,107	₽8,249,699	₽6,125,499
Miscellaneous	5,643,292	5,261,390	5,932,031
Others	12,050,755	3,429,554	4,739,815
	₽815,866,427	₽444,066,931	₽354,321,121

# <u>General and Administrative Expenses</u> This account consists of:

	2021	2020	2019
Provision for probable losses			
(Note 6)	₽33,000,000	₽-	₽-
Taxes and licenses	31,437,964	26,806,570	1,769,095
Provision for doubtful accounts			
(Note 5)	22,532,287	7,258,842	_
System costs (Note 20)	5,359,691	· -	149,500
Professional fees	4,461,905	6,529,287	11,025,773
Depreciation (Note 8)	42,043	8,036	31,404
Others	6,563,894	8,871,578	1,205,774
	₽103,397,784	₽49,474,313	₽14,181,546

#### Interest Expense

This account consists of:

	2021	2020	2019
Interest expense from loans			
(Note 10)	<b>₽</b> 81,942,431	₽-	₽-
Interest expense on lease			
liabilities (Note 18)	63,009,530	51,490,870	_
Accretion of security deposit			
(Note 12)	24,868,143	13,928,256	12,562,538
	₱169,820,104	₽65,419,126	₽12,562,538

#### Other Charges

This account consists of the amortization of bond issue cost amounting to ₱0.18 million and PSE filing fee related to listing of property-for-shares transaction amounting to ₱15.46 million in 2021.

#### 18. Agreements and Lease Commitments

The Company as lessor - operating lease

The Company entered into lease agreements with third parties covering its investment properties for a period of two (2) to more than five (5) years. These noncancellable leases are subject to 5% to 10% annual escalation rate.

The future minimum rentals receivable under noncancellable operating leases are as follows:

	2021	2020	2019
Within one year	<b>P</b> 2,258,171,359	₽1,580,530,864	₽1,247,102,277
After one year but not more than			
five years	5,264,621,359	5,332,899,560	5,111,571,372
More than five years	418,483,308	492,474,823	341,483,942
	<b>₽7,941,276,026</b>	₽7,405,905,247	₽6,700,157,591



Total rental income amounted to ₱2,506.91 million, ₱1,495.72 million and ₱1,323.92 million in 2021, 2020 and 2019, respectively (see Note 14). Rental income arising from variable rent based on gross sales amounted to ₱5.65 million, ₱5.98 million, and ₱2.12 million in 2021, 2020 and 2019, respectively.

In 2021 and 2020, the Company granted rent concessions to its tenants which were affected by the community quarantine imposed by the government amounting to P48.07 million and P37.59 million, respectively. These rent concessions did not qualify as a lease modification, thus, were accounted for as a variable lease payment and reported as reduction of lease income in 2021 and 2020.

#### The Company as lessor - finance lease

In 2021, the Company entered into building lease agreement with NECC for a term of 36 years. The agreement pertains to the lease of a retail podium of The 30th. The lease agreement states that the Company shall deliver to NECC the physical possession of the leased premise on January 1, 2021. The lease generally provides for rates based on higher between the a) fixed rent plus 6% of gross rental income or (b) minimum guaranteed rent and shall be subject to 3% escalation every three (3) years.

On October 1, 2021, the Company entered into building lease agreement with NECC for a term of 36 years. The agreement pertains to the lease of Vertis North Commercial Development Mall. The lease agreement states that the Company shall deliver to NECC the physical possession of the leased premise on October 1, 2021. The lease generally provides for rates based on higher between the a) fixed rent plus 6% of gross rental income or (b) minimum guaranteed rent and shall be subject to 3% escalation every three (3) years.

In 2019, the Company entered into a building lease agreement with Makati North Hotel Ventures, Inc. (MNHVI) for a term of 39 years (see Note 20). The agreement pertains to the lease of a portion, composed of 18 floors stacked on top of the headquarters tower, of ANE building. The lease agreement states that the Company shall deliver to MNHVI the physical possession of the leased premise on July 8, 2019. The lease generally provides for (a) quarterly rent based on a fixed rate for the first five (5) years and (b) fixed rate plus a certain percentage of total revenue of the Lessee for the remaining period of the lease term.

The maturity analysis of finance lease receivables, including the undiscounted lease payments to be received are as follows:

	2021	2020	2019
Within one year	₱236,172,830	₽189,728,000	₽203,280,000
More than one year and not more than five years	943,485,358	650,496,000	650,496,000
More than 5 years	8,465,334,764	5,390,029,750	5,552,653,750
Total undiscounted lease payments and			
unguaranteed residual value	9,644,992,952	6,230,253,750	6,406,429,750
Less: unearned finance income	6,359,172,530	3,987,672,695	4,138,497,813
Net investment in the lease	₱3,285,820,422	₽2,242,581,055	₽2,267,931,937

The net investment in the lease with MNHVI and NECC consists of the present value of minimum lease payments amounting to ₱2,221.09 million and ₱936.00 million, respectively. The Company derecognized the portion of investment property under finance lease amounting to ₱886.24 million which resulted in a gain under finance lease amounting to ₱49.76 million and ₱397.14 million in 2021 and 2019 (nil in 2020, see Note 7). The Company also recognized interest income earned amounting to ₱188.55 million, ₱150.81 million and ₱46.84 million for 2021, 2020 and 2019, respectively (see Note 16).

The Company remains to be the legal owner of the portion of ANE building, retail podium of The 30th and Vertis North Commercial Development Mall under finance lease.



#### The Company as lessee

On January 1, 2016, the Company entered into a land lease agreement with ALI for a term of 50 years (see Note 20). The agreement pertains to land lease of Solaris building. The lease generally provides for a monthly rent based on a certain percentage of gross receipt income. On April 26, 2019, the lease agreement was amended reducing the lease term from 50 years to 33 years.

On October 5, 2018, ALI assigned to the Company the land lease agreement with HLC with a lease term of 40 years. The agreement pertains to land lease of ANE properties. The lease generally provides for a monthly rent based on a certain percentage of gross receipt income.

On January 31, 2020, the Company entered into a contract of lease with ALI for the lease of land and building commencing on February 1, 2020 for a period of 34 years. The agreement pertains to land and building lease of MECC. The rent is payable at a fixed monthly rate of ₱2.73 million, subject to 5% annual escalation rate.

Effective October 1, 2021, GDI assigned to the Company the land lease agreement with Ceci Realty, Inc. ("CECI") with a lease term of 36 years. The agreement pertains to land lease of One and Two Evotech properties. The rent is payable at a fixed monthly rate, subject to an escalation rate of five percent (5%) per annum.

Effective October 1, 2021, WCVC assigned to the Company the land lease agreement with Province of Negros Occidental with a lease term of 50 years. The agreement pertains to land lease of Bacolod Capitol property. The rent is payable at a fixed monthly rate, subject to an escalation rate ten percent (10%) every five (5) years.

The total cash outflow related to leases amounted to ₱206.14 million, ₱143.35 million and ₱97.52 million in 2021, 2020 and 2019, respectively. This is composed of interest payments amounting to ₱37.18 million and ₱32.80 million in 2021 and 2020 (nil in 2019) for lease contracts where the Company recognized lease liability and variable lease payments amounting to ₱168.96 million, ₱110.55 million and ₱97.52 million in 2021, 2020 and 2019, respectively. No payment was attributed to principal of lease liability in 2021 and 2020.

The rollforward analysis of lease liability follows:

	2021	2020
Balance at beginning the period	₽871,843,943	₽-
Addition	256,304,860	853,150,009
Interest expense (Note 17)	63,009,530	51,490,870
Payment	(37,177,503)	(32,796,936)
Balance at the end of the period	1,153,980,830	871,843,943
Current lease liability	42,967,375	34,300,129
Noncurrent lease liabilities	₽1,111,013,455	₽837,543,814

The following are the amounts recognized in the statements of comprehensive income from the above lease agreements as lessee:

	2021	2020	2019
Rent expense - variable lease payments			
(Note 17)	<b>₽</b> 168,962,930	₽110,552,423	₽97,521,679
Accretion of interest expense (Note 17)	63,009,530	51,490,870	_
Total amounts recognized in the			
statements of comprehensive income	<b>₽231,972,460</b>	₽162,043,293	₽97,521,679



Right-of-use asset and lease liability recognized during the period pertains to new lease agreement for which lease payments are fixed. Prior to December 31, 2019, all lease contracts where the Company is a lessee have lease payment terms that is purely variable linked to future performance or use of the underlying asset, therefore no right-of-use asset is recognized. The right-of-use asset is included as part of investment properties.

Effective October 1, 2021, NECC assigned to the Company its 36-year land lease agreement with ALI. The agreement pertains to lease of the parcels of land wherein the Vertis Tower 1-3 and Mall building is located. The lease generally provides for a monthly rent based on a certain percentage of gross receipt income.

Effective October 1, 2021, WCVC assigned to the Company its 36-year land lease agreement with ALI. The agreement pertains to lease of the parcels of land wherein the Bacolod BPO property building is located. The lease generally provides for a monthly rent based on a certain percentage of gross receipt income.

On October 1, 2020, APRC assigned to the Company its 31-year land lease agreement with ALI. The agreement pertains to lease of the parcels of land wherein the Teleperformance Cebu building is located. The lease generally provides for a monthly rent based on a certain percentage of gross receipt income.

The Company's contracts of lease for the land spaces that it occupies include dismantling provision clause at the option of the lessor. The Company did not recognize any asset retirement obligation as of the reporting date as the current assessment of the amount of outflow in dismantling the asset in the future is not material.

#### 19. Income Tax

Provision for (benefit from) income tax consists of:

	2021	2020	2019
Current	<b>P</b> -	₽173,735,934	₽202,459,244
Deferred	-	(3,454,687,621)	586,345,359
Final	48,466	72,841	62,669
	₽48,466	(3,280,878,846)	₽788,867,272

The current provision for income tax represents RCIT in 2020 and 2019. Prior to the Company's listing date on August 13, 2020, the Company recognized provision for income tax amounting to P173.74 million. The Company started to avail of its tax incentive as a REIT after its listing.

In 2021, 2020, and 2019 the Company availed of the optional standard deduction (OSD).

As of December 31, 2021 and 2020, deferred tax assets and liabilities are recognized based on the effective income tax rate of 0% under REIT law.

The Company has incurred NOLCO in the taxable years 2021 and 2020 which can be claimed as deduction from the regular income tax for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

Year Incurred	Amount	Used/Expired	Balance	Expiry Year
2021	₽688,819,663	₽-	₽688,819,663	2026
2020	481,283,017	_	481,283,017	2025
	₽1,170,102,680	₽-	₽1,170,102,680	



The reconciliation between the statutory income tax rate to the effective income tax rate shown in the statements of comprehensive income follows:

	2021	2020	2019
Statutory income tax rate	25.00%	30.00%	30.00%
Add (deduct) tax effect of:			
Nondeductible expenses	18.59	0.32	0.16
Nontaxable income	(0.93)	(0.36)	(4.17)
Deductible expenses due			
to option to use OSD	(8.05)	(9.47)	(8.43)
Movement in deferred taxes	-	3.26	_
Unrecognized deferred taxes	-	(108.61)	_
Deductible dividends	(34.60)	(25.09)	_
Effective income tax rate	0%	(109.95%)	17.56%

#### 20. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence which include affiliates.

#### Terms and Conditions of Transactions with Related Parties

The Company, in its regular conduct of business, has entered into transactions with related parties consisting of advances and development, management, marketing and leasing and administrative service agreements. These are based on terms agreed by the parties.

Outstanding balances at yearend are unsecured, noninterest-bearing and settlement occurs in cash, unless otherwise indicated. There have been no guarantees provided or received for any related party receivables or payables.

#### Material related party transactions ("RPT")

This refers to any related party transaction, either individually, or in aggregate over a 12-month period with the same related party, amounting to 10% or higher of the Company's total assets. All material related party transactions are subject to the review by the RPT Committee.

In the event wherein there are changes in the RPT classification from non-material to material, the material RPT shall be subject to the provisions of the related party transactions policy.

The following tables provide the total balances and amount of transactions that have been entered into with related parties for the relevant financial year:

		Decembe	er 31, 2021	
		Outstanding		
Category	Volume	Balance	Terms	Conditions
Finance lease receivable				
Makati North Hotel Ventures, Inc. (i)	₽162,624,000	<b>₽</b> 2,312,655,616	Noninterest-bearing; Payable quarterly	Unsecured; No impairment
North Eastern Commercial Corp. (j)	973,164,806	973,164,806	Noninterest-bearing; Payable quarterly	Unsecured; No impairment
Due from related parties Parent Company				
Ayala Land, Inc. (a and b)	362,986,377	290.385.878	Interest-bearing and noninterest-bearing;	Unsecured;
	, ,		Due and demandable	No impairment

(Forward)



	December 31, 2021				
Category	Volume	Outstanding Balance	Terms	Conditions	
Affiliates* Cebu District Property Enterprise, Inc. (b)	₽45,097,500	₱45,097,500	Interest-bearing; On demand	Unsecured; No impairment	
Central Block Developers, Inc. (b)	390,085,003	3,700	Interest-bearing; On demand	Unsecured; No impairment	
Arvo Commercial Corporation (b)	116,453,869	8,768,252	Interest-bearing; On demand	Unsecured; No impairment	
Arca South Commercial Ventures Corp. (b)	116,678,221	2,250,258	Interest-bearing; On demand	Unsecured; No impairment	
Crans Montana Property Holdings Corporation (b)	67,002,587	1,246,956	Interest-bearing; On demand	Unsecured; No impairment	
Capitol Central Commercial Ventures Corp. (b)	53,040,056	4,363,618	Interest-bearing; On demand	Unsecured; No impairment	
ALI Makati Hotel Property, Inc. (b)	76,648,262	1,004,074	Interest-bearing; On demand	Unsecured; No impairment	
Soltea Commercial Corp. (b)	21,452,637	3,167,767	Interest-bearing; On demand	Unsecured; No impairment	
Laguna Technopark Inc. (b)	52,243,886	408,479	Interest-bearing; On demand	Unsecured; No impairment	
Ayalaland Logistics Holdings Corp (b)  ALI Triangle Hotel Ventures, Inc. (b)	39,220,982 1,661,006	5,687,206 1,661,006	Interest-bearing; On demand Interest-bearing;	Unsecured; No impairment Unsecured;	
Cagayan De Oro Gateway Corporation (b)	25,841,449	537,083	On demand Interest-bearing;	No impairment Unsecured;	
Cavite Commercial Towncenter Inc. (b)	24,950,003	657,962	On demand Interest-bearing;	No impairment Unsecured;	
HLC Development Corporation (b and c)	3,768,013	3,768,013	On demand Interest-bearing;	No impairment Unsecured;	
Bay City Commercial Ventures Corp. (b)	-,,	-,,	On demand Interest-bearing;	No impairment Unsecured;	
ALI Commercial Center, Inc. (b)	337,982,540 11,078,757	337,982,540 11,078,757	On demand Interest-bearing;	No impairment Unsecured;	
Makati North Hotel Ventures, Inc. (i)	11,388,146	19,993,396	On demand Noninterest-bearing;	No impairment Unsecured;	
North Eastern Commercial Corp. (j)			On demand Noninterest-bearing;	No impairment Unsecured;	
Circuit Makati Hotel Ventures, Inc. (b)	2,952,040 4,291,375	2,952,040 61,579	On demand Interest-bearing;	No impairment Unsecured;	
Airswift Transport, Inc. (b)	35,622,688	35,622,688	On demand Interest-bearing; On demand	No impairment Unsecured; No impairment	
Ayalaland Malls Synergies, Inc. (b)	1,945,589	2,464,492	Interest-bearing; On demand	Unsecured; No impairment	
Amaia Land Corp. (b)	84,119,559	84,119,560	Interest-bearing; On demand	Unsecured; No impairment	
Westview Commercial Ventures Corp. (b)	9,838,850	9,838,850	Interest-bearing; On demand	Unsecured; No impairment	
Ayala Property Management Corporation (b)	921,869	921,869	Interest-bearing; On demand	Unsecured; No impairment	
Econorth Resorts Ventures, Inc. (b)	-	119,225	Interest-bearing; On demand	Unsecured; No impairment	
BellaVita Land Corp. (b)	-	39,830	Interest-bearing; On demand	Unsecured; No impairment	
Cebu Holdings, Inc. (b)		38,382	Interest-bearing; On demand	Unsecured; No impairment	
Alveo Land Corp. (g)	1,873,562	1,755,974	Noninterest-bearing; On demand	Unsecured; No impairment	
Accendo Commercial Corp (b)	38,116,832	38,116,832	Interest-bearing; On demand	Unsecured; No impairment	
North Triangle Depot Commercial Corp (b)	985	985	Interest-bearing; On demand	Unsecured; No impairment	
Sunnyfield E-Office Corp. (b)	-	150 P4,199,935,323	Interest-bearing; On demand	Unsecured; No impairment	
		F4,199,935,323			



December 31, 2021 Outstanding Category Volume Terms Conditions Due to related parties Parent Company Noninterest-bearing, Unsecured Ayala Land Inc. (a) ₽265,232,671 ₽47,566,230 due and demandable Affiliates\* AREIT Fund Managers, Inc. (I) 135,334,155 16,890,957 Noninterest-bearing; Unsecured On demand AREIT Property Managers, Inc. (m) 103,783,954 132,382,074 Noninterest-bearing; Unsecured On demand North Eastern Commercial Corp. (j) 56,541,580 56,541,580 Noninterest-bearing; Unsecured On demand ALO Prime Realty Corporation (n) Noninterest-bearing; Unsecured 3,578,088 3,578,088 On demand AyalaLand Offices, Inc. (h) 4,165,217 4,165,217 Noninterest-bearing; Unsecured On demand Ayala Property Management, Corp. (f) 28,176,650 12,294,883 Noninterest-bearing; Unsecured On demand 120,647,226 6,013,296 Noninterest-bearing; On demand Direct Power Services, Inc. (d) Unsecured CECI Realty Corp. (o) Unsecured Noninterest-bearing; 9,942,712 9,942,712 On demand Makati Development Corp. (e) Noninterest-bearing; Unsecured 2,019,459 On demand 2,051,435 Manila Water Company, Inc. (k) 2,051,435 Noninterest-bearing; Unsecured On demand 4,728,703 4,728,703 Noninterest-bearing; On demand Westview Commercial Ventures Corp. (p) Unsecured Others\*\* Interest-bearing and Unsecured noninterest-bearing; 1,255,266 1,255,266 On demand

**₽**299,429,900

\*Entities under common control

\*\*Entities below ₽2.00 million

December 31, 2020					
		Outstanding			
Category	Volume	Balance	Terms	Conditions	
Finance lease receivable					
Makati North Hotel Ventures, Inc. (k)	₽162,624,000	₽2,242,581,055	Noninterest-bearing; Payable quarterly	Unsecured; No impairment	
Due from related parties					
Parent Company					
Ayala Land, Inc. (a and b)	213,486,694	704,987,832	Interest-bearing and noninterest-bearing;	Unsecured;	
			Due and demandable	No impairment	
Affiliates*					
Central Block Developers, Inc. (b)	274,478,804	390,088,703	Interest-bearing;	Unsecured;	
			On demand	No impairment	
Arvo Commercial Corporation (b)	125,222,121	205,762,016	Interest-bearing;	Unsecured;	
			On demand	No impairment	
Ten Knots Philippines, Inc. (b)	121,237,212	121,237,212	Interest-bearing;	Unsecured;	
			On demand	No impairment	
Arca South Commercial Ventures Corp. (b)	118,928,479	118,928,479	Interest-bearing;	Unsecured;	
			On demand	No impairment	
Crans Montana Property	68,493,570	117,088,223	Interest-bearing;	Unsecured;	
Holdings Corporation (b)			On demand	No impairment	
Capitol Central Commercial	57,403,674	88,744,234	Interest-bearing;	Unsecured;	
Ventures Corp. (b)			On demand	No impairment	
ALI Makati Hotel Property, Inc. (b)	77,652,336	77,652,336	Interest-bearing;	Unsecured;	
			On demand	No impairment	
Soltea Commercial Corp. (b)	21,900,715	59,689,408	Interest-bearing;	Unsecured;	
			On demand	No impairment	
Laguna Technopark Inc. (b)	52,641,856	52,641,856	Interest-bearing;	Unsecured;	
			On demand	No impairment	
Ayalaland Logistics Holdings Corp (b)	44,908,188	50,596,462	Interest-bearing;	Unsecured;	
			On demand	No impairment	
ALI Triangle Hotel Ventures, Inc. (b)	1,622,649	42,812,127	Interest-bearing;	Unsecured;	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00.070.500	00 470 450	On demand	No impairment	
Cagayan De Oro Gateway Corporation (b)	26,378,532	26,479,453	Interest-bearing;	Unsecured;	
0 11 0 11 7 1 1 1 1 1	05.007.005	05.007.005	On demand	No impairment	
Cavite Commercial Towncenter Inc. (b)	25,607,965	25,607,965	Interest-bearing;	Unsecured;	
	04.000 440	04.000.440	On demand	No impairment	
HLC Development Corporation (b and c)	24,393,442	24,393,442	Interest-bearing;	Unsecured;	
			On demand	No impairment	

(Forward)



December 31, 2020 Outstanding Volume Conditions Balance Terms Category ₱22.539.460 ₽22,539,460 Bay City Commercial Ventures Corp. (b) Unsecured: Interest-bearing; On demand No impairment 20,050,000 Leisure and Allied Industries Phils. Inc. (b) 20,050,000 Interest-bearing; Unsecured; On demand No impairment Sicogon Island Tourism Estate Corp. (b) 18,027,500 18,027,500 Interest-bearing; Unsecured; On demand No impairment ALI Commercial Center, Inc. (b) 15,022,155 15,022,155 Interest-bearing; Unsecured; On demand No impairment 11,072,450 Nuevocentro, Inc. (b) 11.072.450 Interest-bearing; Unsecured: No impairment On demand 10,009,511 10,009,511 Hillsford Property Corporation (b) Interest-bearing; Unsecured; On demand No impairment Makati North Hotel Ventures, Inc. (k) 8,605,250 8,605,250 Noninterest-bearing; Unsecured; On demand No impairment 10,524,108 8,432,222 First Gateway Real Estate Corp. (i) Noninterest-bearing; Unsecured; On demand No impairment 8,014,056 8,014,056 Sicogon Town Hotel, Inc. (b) Interest-bearing: Unsecured: On demand No impairment Circuit Makati Hotel Ventures, Inc. (b) 4,352,954 4,352,954 Interest-bearing; Unsecured; On demand No impairment Airswift Transport, Inc. (b) 2,550,667 2,550,667 Interest-bearing; Unsecured; On demand No impairment 518,902 2,507,137 Ayalaland Malls Synergies, Inc. (b) Interest-bearing; Unsecured; On demand No impairment Amaia Land Corp. (b) 2,030,502 2,030,502 Interest-bearing; Unsecured: On demand No impairment Westview Commercial Ventures Corp. (b) 1,816,394 1,816,394 Interest-bearing; Unsecured; On demand No impairment Ayala Property Management Corporation (b) 561,175 561,175 Interest-bearing; Unsecured; On demand No impairment 119,225 119,225 Econorth Resorts Ventures, Inc. (b) Interest-bearing; Unsecured: On demand No impairment BellaVita Land Corp. (b) 39,830 39,830 Interest-bearing; Unsecured; On demand No impairment Cebu Holdings, Inc. (b) 38,382 38,382 Interest-bearing; Unsecured; On demand No impairment 4,661,787 Alveo Land Corp. (g) 33,114 Noninterest-bearing; Unsecured; On demand No impairment Accendo Commercial Corp (b) 11.930 11.930 Interest-bearing; Unsecured: On demand No impairment Sunnyfield E-Office Corp. (b) 150 150 Interest-bearing; Unsecured; No impairment On demand

\*Entities under common control

December 31, 2020 Outstanding Category Volume Balance Terms Conditions Due to related parties Parent Company Ayala Land Inc. (a) ₽86,040,072 ₽306,091,203 Unsecured Noninterest-bearing, due and demandable Affiliates\* AREIT Fund Managers, Inc. (m) 37,373,124 37,373,124 Noninterest-bearing; Unsecured On demand AREIT Property Managers, Inc. (n) 28,598,120 28,598,120 Noninterest-bearing: Unsecured On demand 20,987,186 HLC Development Corporation (c) 13,773,210 Noninterest-bearing; Unsecured On demand Ayala Property Management, Corp. (f) 6,720,868 6,720,868 Unsecured Noninterest-bearing; On demand Direct Power Services, Inc. (d) 42,535,151 3,317,064 Noninterest-bearing; Unsecured On demand AyalaLand Offices, Inc. (h) 4,157,942 4,157,942 Noninterest-bearing; Unsecured On demand Makati Development Corp. (e) 2,019,459 Noninterest-bearing; Unsecured On demand Manila Water Company, Inc. (I) 2,061,853 2,061,853 Noninterest-bearing; Unsecured On demand Others\*\* 998.590 998.590 Interest-bearing and Unsecured noninterest-bearing; On demand ₽405,111,433

₽4,485,124,867

\*Entities under common control

\*\*Entities below ₽2.00 million



The following describes the nature of the material transactions of the Company with related parties in 2021, 2020 and 2019:

(a) ALI handles the lease management and marketing functions including key management personnel services of the Company pre-listing last August 13, 2020 and is entitled to receive a management fee. The Company recognized management fee amounting to ₱13.33 million in 2020 (see Note 17).

The Company entered into contracts of lease with ALI to occupy parcels of land where the Solaris, Teleperformance Cebu, Bacolod Ayala Northpoint and Vertis Offices buildings are located. The Company recognized "Land lease" under "Direct operating expenses" in the statements of comprehensive income amounting to ₱65.72 million, ₱39.04 million and ₱35.98 million in 2021, 2020 and 2019, respectively (see Note 17).

On January 31, 2020, the Company entered into a contract of lease with ALI wherein ALI assigned, transferred, conveyed into the Company all of its rights and interests under existing tenant contracts which ALI had entered into with retail merchants and office tenants in connection with the development of MECC property. In addition, the contract of lease with ALI also contains the assumption of obligations wherein the Company thereby assumed all obligations of the ALI under the existing tenant contracts in MECC property.

On February 1, 2020, ALI transferred the advance rent, security deposits and initial direct cost incurred for existing tenants of MECC property amounting to ₱75.09 million.

Payable amounting to ₱47.57 million as of December 31, 2021 pertain to expenses paid by ALI on behalf of AREIT for The 30th and Vertis offices operations.

(b) The Company provides interest-bearing loan to related parties which are subject to monthly repricing and maturing in one month with interest ranging from 2.00% to 3.75%, 2.63% to 5.50% and 2.64% to 6.25% per annum in 2021, 2020 and 2019 respectively.

The Company recognized interest income amounting to ₱6.97 million, ₱78.31 million and ₱57.95 million in 2021, 2020 and 2019, respectively (see Note 16).

Documentary stamp tax is paid by the borrowers at the time of the loan.

- (c) HLC, a subsidiary of Amorsedia Development, Corporation, leases a land to the Company. The Company recognized "Land lease" under "Direct operating expenses" in the statements of comprehensive income amounting to ₱74.02 million, ₱71.51 million and ₱61.54 million in 2021, 2020 and 2019 respectively (see Note 17).
- (d) Direct Power Services, Inc., a subsidiary of ALI, provides energy distribution service to the Company. Energy distribution expense incurred amounted to ₱130.06 million, ₱42.54 million, ₱77.04 million in 2021, 2020 and 2019, respectively of which the remaining payable amounted to ₱6.01 million and ₱3.32 million as of December 31, 2021 and 2020, respectively.
- (e) On December 19, 2006, the Company and Makati Development Corp. (the 'Contractor') signed a construction contract agreement for a specific project. The Company has an outstanding retention payable to the contractor amounting to ₱2.02 million as of December 31, 2021, 2020 and 2019.
- (f) Ayala Property Management Corporation, a subsidiary of ALI, handles the facilities management of the Company prior to its listing in exchange for a fee equivalent to ₱12.00 per square meter of the total gross leasable area of units accepted by tenants subject to an annual escalation of 5% of the immediate succeeding year's rate. Provided, that if during the term, the occupancy rate of the building shall be 85% or above. If below 85%, the actual management fee for any given year shall be subject to approval of the BOD as part of the annual operating maintenance budget



process. In the event no such approval is obtained, the management fee prevailing for the immediately preceding year shall apply. The Company recognized management fees amounting to \$\textstyle{2}8.18\$ million, \$\textstyle{2}12.60\$ million and \$\textstyle{2}15.54\$ million in 2021, 2020 and 2019, respectively (see Note 17).

- (g) Alveo Land Corp., a subsidiary of ALI, is a lessee of the Company. The Company recognized "Rental Income" in the statements of comprehensive income amounting to ₱4.62 million, ₱4.66 million and ₱4.25 million in 2021, 2020 and 2019, respectively, of which the remaining receivable amounted ₱1.76 million, ₱0.03 million and ₱2.85 million as of December 31, 2021, 2020 and 2019, respectively.
- (h) The Company's intercompany payable to ALOI pertains to outstanding balance of accounting shared services billed on behalf of the Company amounting to ₱4.17 million, ₱4.16 million and ₱2.92 million in 2021, 2020 and 2019 respectively.
- (i) This pertains to the receivable arising from lease agreement with MNHVI (see Note 18). The Company recognized finance lease receivable amounting to ₱2,267.93 million. This includes interest income accretion amounting to ₱151.39 million, ₱150.81 million and ₱46.84 million in 2021, 2020 and 2019, respectively (see Note 17).

The Company also recognized receivable amounting to ₱19.99 million pertaining to payment for land lease on behalf of MNHVI.

(j) This pertains to the receivable arising from lease agreement with NECC (see Note 18). The Company recognized finance lease receivable amounting to ₱973.16 million as of December 31, 2021. This includes interest income accretion amounting ₱37.16 million for the year ended December 31, 2021 (nil in 2020 and 2019; see Note 16).

NECC, is a lessee of the Company for a space in The 30th Corporate Center. The Company recognized "Rental Income" in the statements of comprehensive income amounting to \$\mathbb{P}7.73\$ million in 2021 (nil in 2020 and 2019).

Payable amounting to ₱56.54 million as of December 31, 2021 pertain to expenses paid by NECC on behalf of AREIT for The 30th and Vertis offices operations.

(k) The Company's intercompany payable to Manila Water Company, Inc. pertains to outstanding balance of water consumption incurred by the Company amounting to ₱2.05 million, ₱2.06 million and ₱0.86 million in 2021, 2020 and 2019, respectively.

The Company recognized utility services in "Utilities" under "Dues" in the statements of comprehensive income amounting to ₱26.58 million, ₱7.50 million and ₱1.25 million in 2021, 2020 and 2019, respectively (see Note 15).

- (I) AREIT Fund Managers, Inc., a subsidiary of ALI, handles the fund manager functions of the Company starting August 13, 2020, in exchange for a fee computed based on 0.10% of deposited property value plus 3.5% of the earnings before interest, taxes, depreciation, and amortization (EBITDA) before deduction of fees payable to fund manager and property manager and after deducting interest expense on lease liabilities for the period, exclusive of VAT. The Company recognized management fees amounting to ₱135.33 million and ₱37.37 million in 2021 and 2020 (nil 2019, see Notes 17).
- (m) AREIT Property Managers, Inc., a subsidiary of ALI, handles the property management functions of the Company starting August 13, 2020 in exchange for a fee equivalent to 3% of gross rental income and interest income from finance lease per year plus 2% of EBITDA before deduction of fees payable to fund manager and property manager and after deducting interest expense from lease liabilities for the period, provided that such fee shall not exceed 1% of the net asset value of



the properties being managed. The Company recognized management fees amounting to ₱103.78 million and ₱34.54 million in 2021 and 2020, respectively (nil in 2019, see Note 17).

- (n) The Company's payable to ALO Prime Realty Corp. (APRC), a subsidiary of ALI, amounting to ₱3.58 million pertains to over remittance of security deposits from TP Cebu tenants as of December 31, 2021.
- (o) The Company's payable to Ceci Realty Corp. (CECI), a subsidiary of ALI, amounting to \$\text{P9.94}\$ million pertains to electricity of Evotech building as of December 31, 2021.
- (p) The Company's payable to Westview Commercial Ventures Corp. (WCVC), a subsidiary of ALI, amounting to ₱4.73 million pertains to various expenses paid by WCVC in behalf of the Company for Bacolod Ayala Northpoint and Bacolod Capitol building operations as December 31, 2021.

In 2021 and 2020, the Company acquired certain investment properties from various related parties to increase its portfolio of rentable assets (see Note 7).

#### Cash in bank

The Company has entered into transactions with Bank of the Philippine Islands, an associate of AC, consisting of cash in bank amounting to ₱52.61 million, ₱22.21 million and ₱54.81 million in 2021, 2020 and 2019, respectively (see Note 4). Interest income earned from these deposits amounted to ₱105,180, ₱105,903 and ₱41,175 in 2021, 2020 and 2019, respectively (see Note 17).

#### Compensation of Key Management Personnel

The key management functions of the Company are handled by ALI, AREIT Fund Managers, Inc. and AREIT Property Managers, Inc. which charge management fees for such services. See items (a), (I) and (m) above.

#### 21. Financial Assets and Liabilities

#### Fair Value Information

Except for the Company's security deposits and long-term debt, which are disclosed below, carrying values of the other financial instruments of the Company approximate their fair values due to the short-term nature of the transactions.

	20	)21	20	20
	Carrying			
	value	Fair value	Carrying value	Fair value
Security deposits	₽942,749,081	₽864,953,175	₽383,208,715	₽370,671,041
Long-term debt	2,957,472,367	2,844,051,163	_	-

#### Fair Value Hierarchy

As of December 31, 2021 and 2020, the Company has no financial instrument measured at fair value. In 2021, 2020 and 2019, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurement.

The fair value of the Company's security deposits and long-term debt is categorized under Level 3 in the fair value hierarchy.



The significant unobservable inputs used in the fair value measurements categorized within Level 3 of the fair value hierarchy as at December 31, 2020, 2019 and 2018 are shown below:

	Valuation technique	Significant unobservable inputs	Range	Sensitivity of the input to fair value
Security	DCF Method	Discount rate	2021:1.10%-4.69%	Increase (decrease) in the discount
deposits			2020: 3.14%-4.75%	would decrease (increase) the fair
			2019: 0.10%-4.36%	value
Long-term debt	DCF Method	Discount rate	2021: 2.67%	Increase (decrease) in the discount would decrease (increase) the fair

#### Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise of cash, receivables, accounts and other payables and security deposits which arise directly from the conduct of its operations. The main risks arising from the use of financial instruments are liquidity risk and credit risk.

The Company reviews policies for managing each of these risks. The Company monitors market price risk from all financial instruments and regularly reports financial management activities and the results of these activities to the BOD.

Exposure to credit, interest rate and liquidity risks arise in the normal course of the Company's business activities. The main objectives of the Company's financial risk management follow:

- · to identify and monitor such risks on an ongoing basis;
- to minimize and mitigate such risks; and
- to provide a degree of certainty about costs.

Prior to Company's listing, ALI's financing and treasury function operates as a centralized service for managing financial risks and activities as well as providing optimum investment yield and cost-efficient funding for the Company. Effective August 13, 2020, AREIT Fund Manager's, Inc. handles fund manager functions of the Company (see Note 20).

#### Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company's credit risks are primarily attributable to cash, receivables and other financial assets. To manage credit risks, the Company maintains defined credit policies and monitors on a continuous basis its exposure to credit risks.

Credit risk arising from rental income from leased properties is primarily managed through a tenant selection process. In accordance with the provisions of the lease contracts, the lessees are required to deposit with the Company security deposits and advance rentals which helps reduce the Company's credit risk exposure in case of defaults by the tenants. For existing tenants, the Company has put in place a monitoring and follow-up system. Receivables are aged and analyzed on a continuous basis to minimize credit risk associated with these receivables. Regular meetings with tenants are also undertaken to provide opportunities for counseling and further assessment of financial capacity. Except for the trade receivables, the maximum exposure to credit risk of all financial assets is equal to their carrying amounts.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due of all customers as they have similar loss patterns. The security deposits are considered in the calculation of impairment as recoveries. Generally, trade receivables are written off if past due for more than one year and are not subject to enforcement activity. As of December 31, 2021 and 2020, 100% and 70% of the Company's trade receivables are covered by security deposits, respectively. ECL related to trade receivables is minimal given its low credit risk and are generally covered by security deposits. The resulting ECL of P12.30 million, P14.92 million and P7.66 million as of December 31, 2021, 2020 and 2019, respectively.



As of December 31, 2021 and 2020, the ECL relating to cash in banks is minimal as these are considered as low credit risk.

The Company has applied the simplified approach and has calculated ECLs based on lifetime ECL for finance lease receivable. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. As of December 31, 2021 and 2020, ECL related to the Company's finance lease receivable is minimal given that the receivable is fully covered by the value of the underlying asset (as title to the asset is not transferred to the lessee) in the event of default by the counterparty and the counterparty is of good credit standing.

The Company did not provide any allowance relating to receivable from related parties in prior year. There are also no ECL recognized in the current year for related party receivables since there are no history of default payments. This assessment is undertaken each financial year through examining the financial position of the related parties and the markets in which the related parties operate.

The Company's maximum exposure to credit risk as of December 31, 2021 and 2020 is equal to the carrying values of its financial assets, except for "Trade receivables" under "Receivables" in the statements of financial position. Details follow:

	2021				
	Financial e				
		Fair value of		of collateral	
	Gross maximum	collateral or credit		or credit	
	exposure	enhancement	Net exposure	enhancement	
Cash in banks	₽91,968,244	₽_	₽91,968,244	₽_	
Receivables					
Finance lease receivable	3,285,820,422	3,377,113,886	-	3,285,820,422	
Due from related parties	914,114,901	-	914,114,901	-	
Trade receivables	220,680,256	864,953,175	-	220,680,256	
Other receivables	858,963	-	858,963	-	
Recoverable deposits	12,496,621	_	12,496,621	-	
	₽4,525,939,407	₽4,242,067,061	₽1,019,438,729	₽3,506,500,678	

	2020				
	Gross maximum	Financial effect of collateral or credit			
	exposure	collateral or credit enhancement	Net exposure	enhancement	
Cash in banks	₽58,955,047	₽_	₽58,955,047	₽_	
Receivables					
Finance lease receivable	2,242,581,055	2,677,510,000	_	2,242,581,055	
Due from related parties	2,242,543,812	_	2,242,543,812	_	
Trade receivables	97,316,019	360,671,041	-	97,316,019	
Other receivables	897,650	_	897,650	_	
Recoverable deposits	10,034,460	_	10,034,460	_	
	₽4,652,328,043	₽3,038,181,041	₽2,312,430,969	₽2,339,897,074	

The aging analysis of the Company's receivable presented per class is as follows:

#### **December 31, 2021**

	Neither Past Due		Past due but r	not impaired			
	nor Impaired	<30 days	31-60 days	61-90 days	>90 Days	Impaired	Total
Finance lease receivable	₽3,285,820,422	₽-	P-	P-	P-	P-	₽3,285,820,422
Due from related parties	759,585,728	47,717,824	2,881,915	83,770	103,845,664	-	914,114,901
Trade receivables – billed	13,859,505	3,077,162	27,102,252	330,463	138,854,828	37,456,046	220,680,256
Total	₽4,059,265,655	₽50,794,986	₽29,984,167	₽414,233	₱242,700,492	₱37,456,046	₽4,420,615,579



#### December 31, 2020

	Neither						
	Past Due		Past due but	not impaired			
	nor Impaired	<30 days	31-60 days	61-90 days	>90 Days	Impaired	Total
Finance lease receivable	₽2,242,581,055	₽-	₽-	₽-	₽-	₽-	₽2,242,581,055
Due from related parties	378,311,003	334,700	83,995,847	196,017,361	1,583,884,901	-	2,242,543,812
Trade receivables - billed	31,811,441	206,716	12,501,473	6,059,795	31,812,835	14,923,759	97,316,019
Total	₽2,652,703,499	₽541,416	₽96,497,320	₽202,077,156	₽1,615,697,736	₽14,923,759	₽4,582,440,886

#### Liquidity risk

The Company actively manages its liquidity position so as to ensure that all operating, investing and financing needs are met. The Company's policy is to maintain a level of cash deemed sufficient to fund its monthly cash requirements, at least for the next two months. Capital expenditures are funded through long-term debt, while working capital requirements are sufficiently funded through cash collections and capital infusion by stockholders.

Through scenario analysis and contingency planning, the Company also assesses its ability to withstand both temporary and longer-term disruptions relative to its capacity to finance its activities and commitments in a timely manner and at reasonable cost and ensures the availability of ample unused credit facilities as back-up liquidity.

The Company's cash is maintained at a level that will enable it to fund its operations as well as to have additional funds as buffer for any opportunities or emergencies that may arise. To manage the Company's liquidity, credit line facilities with designated local banks, as approved by the Board of Directors, were obtained. The Company's available credit line with various local banks as of December 31, 2021 is ₱11.00 billion. The Company may also refinance its short-term and long-term loans and manage its payment terms for its payables..

The tables below summarize the maturity profile of the Company's financial assets and financial liabilities based on contractual undiscounted payments:

	2021				
	< 1 year	1 to 5 years	> 5 years	Total	
Financial assets					
Cash in banks	₽91,968,244	₽_	₽-	<b>₽</b> 91,968,244	
Receivables					
Finance lease receivable	236,172,830	943,485,358	8,465,334,764	9,644,992,952	
Due from related parties	2,242,543,812	_	_	2,242,543,812	
Trade receivables*	183,224,210	-	_	183,224,210	
Recoverable deposits	12,496,621	-	_	12,496,621	
	₽2,766,405,717	₽943,485,358	₽8,465,334,764	₱12,175,225,839	
Financial liabilities					
Accounts and other payables					
Due to related parties	<b>₽</b> 299,429,900	₽_	₽_	<b>₽</b> 299,429,900	
Accounts payable	99,045,078	_	_	99,045,078	
Accrued expenses	67,422,855	-	-	67,422,855	
Retention payable	2,041,577	_	_	2,041,577	
Interest payable**	2,207,375	_	_	2,207,375	
Short-term debt	890,000,000	_	_	890,000,000	
Security deposits	436,882,890	404,393,757	101,472,434	942,749,081	
Lease liability	49,853,415	221,433,216	4,135,237,075	4,406,523,706	
Construction bonds	58,579,640	_	_	58,579,640	
Long-term debt	_	3,000,000,000	_	3,000,000,000	
	₽1,905,462,730	₽3,625,826,973	<b>₽</b> 4,236,709,509	₽9,767,999,212	

<sup>\*</sup>net of allowance for expected credit losses



<sup>\*\*</sup>includes future interest payments

		2020				
	< 1 year	1 to 5 years	> 5 years	Total		
Financial assets						
Cash in banks	₽58,955,047	₽_	₽-	₽58,955,047		
Receivables						
Finance lease receivable	189,728,000	650,496,000	5,390,029,750	6,230,253,750		
Due from related parties	2,242,543,812	-	-	2,242,543,812		
Trade receivables*	82,392,260	_	_	82,392,260		
Recoverable deposits	10,034,460	_	_	10,034,460		
	₽2,583,653,579	₽650,496,000	₽5,390,029,750	₽8,624,179,329		
Financial liabilities						
Accounts and other payables						
Due to related parties	₽405,111,433	₽_	₽_	₽405,111,433		
Accrued expenses	56,595,899	_	_	56,595,899		
Accounts payable	26,949,888	_	_	26,949,888		
Retention payable	785,200	_	_	785,200		
Security deposits	83,737,432	296,025,357	3,445,926	383,208,715		
Lease liability	34,300,129	155,229,735	2,728,277,808	2,917,807,672		
	₽607,479,981	₽451,255,092	₽2,731,723,734	₽3,790,458,807		

<sup>\*</sup>net of allowance for expected credit losses

#### 22. Earnings Per Share

The Company's earnings per share for the years ended December 31, 2021, 2020 and 2019 were computed as follows:

		2020	
	2021	(As restated)	2019
Net income Weighted average number of	₱2,433,267,040	₽6,264,814,788	₽3,704,339,746
common shares	1,479,405,605	996,151,230	977,792,435
Basic/Diluted earnings per share	₽1.64	₽6.29	₽3.79

The Company also assessed that there were no potential dilutive common shares in 2021, 2020 and 2019.

#### 23. Segment Reporting

The Company has determined that it is currently operating as one operating segment. Based on management's assessment, no part or component of the business of the Company meets the qualifications of an operating segment as defined by PFRS 8, *Operating Segments*.

The Company's four parcels of land, nine condominium office units and thirteen-building lease operations are its only income-generating activity, and such is the measure used by the Management in allocating resources.

There were revenue transactions with two external customers which accounted for 10% or more of the total revenue amounting to ₱376.67 million and ₱253.04 million for the year ended December 31, 2021, ₱376.59 million and ₱255.97 million for the year ended December 31, 2020 and ₱356.32 million and ₱254.33 million for the year ended December 31, 2019.

#### Distributable Income under the IRR of REIT Act of 2009

Under the Revised Implementing Rules and Regulations of REIT Act of 2009, section 4c, the Company shall present a computation of its distributable dividend taking into consideration requirements under the provisions of the Act and the Rule. Distributable income is not a measure of performance under the PFRS.



The computation of distributable income as presented to the Management of the Company as at December 31, 2021 and 2020 is shown below:

	2021	2020
Net income	₽2,433,267,040	₽6,264,814,788
Unrealized gains:		
Unrealized gain on fair value change in investment		
properties	(164,502,279)	(1,424,645,596)
Gain on finance lease	(49,763,675)	<u>-</u>
Distribution adjustments:		
Impact on DTL of fair value accounting	-	(3,387,455,299)
Impact on DTL of listing as a REIT entity	-	(3,293,073)
Distributable Income	₽2,219,001,086	₽1,449,420,820

#### 24. Notes to Statements of Cash Flow

Disclosed below is the rollforward of liabilities under financing activities:

	January 1,		Non-cash	December 31,
	2021	Cash flows	changes	2021
Dividends	₽-	<b>(₱1,733,359,375)</b>	<b>₽</b> 1,733,359,375	₽-
Short-term debt	-	890,000,000	-	890,000,000
Share issuance cost		(35,877,520)	35,877,520	-
Lease liabilities	871,843,943	(37,177,503)	319,314,390	1,153,980,830
Long-term debt	· · -	2,957,472,367	· · · -	2,957,472,367
Total liabilities from financing activities	₽871,843,943	₽2,041,057,969	2,088,551,285	₽3,847,472,367
	January 1,		Non-cash	December 31,
	2020	Cash flows	changes	2020
Dividends	₽-	(₱953,860,485)	₽953,860,485	₽-
Issuance of shares	-	1,223,218,423	(1,223,218,423)	-
Lease liabilities	_	(32,796,936)	904,640,879	871,843,943
Total liabilities from financing activities	₽-	₽236,561,002	₽635,282,941	₽871,843,943
	January 1,		Non-cash	December 31,
	2019	Cash flows	changes	2019
Dividends	₽-	(₱961,297,669)	₽961,297,669	₽-

The Company's noncash operating and investing activities are as follows:

#### Operating

- Interest expense arising from accretion of security deposit amounting to ₱24.87 million,
   ₱13.93 million and in ₱12.56 million in 2021, 2020 and 2019 respectively (see Notes 12 and 17).
- Noncash movement in "Receivables" and "Investment properties" arising from lease agreement with NECC amounting to ₱936.00 million and ₱886.24 million, respectively in 2021 (nil in 2020 and 2019; see Notes 7, 18, 20).
- Noncash movement in "Receivables" and "Investment properties" arising from lease agreement with MNVHI amounting to ₱2,221.09 million and ₱1,823.96 million, respectively in 2019 (nil in 2021 and 2020; see Notes 7, 18 and 20).

#### Investing

- Recognition of right-of-use asset recorded under investment properties and lease liability in 2021 amounting to ₱256.30 million for land lease agreements assigned to the Company under the property-for-share swap agreement for Bacolod Capitol Corporate Center and Evotech One and Two.
- Addition in investment properties amounting to ₱15,415.81 million related to the property-forshare swap agreement with ALI, WCVC, and GDI in 2021 (See Note 7)



 Increase in fair value of investment properties net of lease commissions amounting to ₱200.14 million ₱1,472.09 million and ₱2,793.61 million in 2021, 2020 and 2019, respectively (See Note 7).

#### 25. Events After the End of the Reporting Period

On February 24, 2022, the Board of Directors of the Company as its regular meeting, approved the declaration of cash dividends of P0.47 per outstanding common share for the fourth quarter of 2021. The cash dividends amounting to P709.19 million will be payable on March 25, 2022, to stockholders on record as of March 11, 2022.

#### 26. Report on the Supplementary Information Required Under RR 15-2010

#### Value added tax (VAT)

The National Internal Revenue Code (NIRC) of 1997, as amended, also provides for the imposition of VAT on sales of goods and services. Accordingly, the Company's sales are subject to output VAT while its purchases from other VAT-registered individuals or corporations are subject to input VAT.

The Company's vatable sales are based on actual collections received, hence may not be the same as amounts accrued in the statements of comprehensive income. The Company has zero-rated and exempt sales pursuant to Section 106(A)(2)(a)(5) of the Tax Code and Sections 109(A), 109(K) and 109 of the Tax Code, respectively.

In compliance with the requirements set forth by Revenue Regulations 15-2010 hereunder are the information on taxes and licenses fees paid or accrued during the taxable year 2021

#### Receipts and output VAT declared in the Company's VAT returns in 2021

	Net Receipts	Output VAT
Taxable receipts	₽958,206,170	<b>₽114,984,740</b>

The Company, in its 2021 VAT declarations, has reported Net Receipts of ₱958,206,170 and output VAT of ₱114,984,740. These amounts arise from the Company's interest income on intercompany loans.

#### Details of Input VAT follow:

Balance at January 1, 2020	₽515,216,451
Capital Goods not subject for Amortization	304,115
Input tax on depreciable capital good not attributable to any specific	
activity	310,466,169
Domestic purchases/payments for:	
Domestic purchases of services	128,893,604
Purchase of goods other than capital goods	119,712,714
Total Input VAT	1,074,593,053
Less applied against output VAT	114,984,740
Balance at December 31, 2021	₽959,608,313



#### Other Taxes and Licenses

This includes all other taxes, local and national, including real estate taxes, licenses and permit fees included in "Taxes and licenses" under "Direct operating expenses" and "General and Administrative expenses" in the statements of comprehensive income. Details of other taxes and licenses in 2021 follow:

<u>Local</u>	
Real property tax	₽164,311,236
Business permit	35,744,622
Community tax	10,500
Others	3,837,809
	203,904,167
<u>National</u>	
Fire permit	520,014
BIR annual registration	500
Others	377,000
	897,514
	₽204,801,681

#### Withholding Taxes

The Company's expanded withholding taxes for the year amounted to ₱56,705,244. Out of which, ₱37,365,781 remain outstanding as part of "Taxes payable" under "Accounts and other payables" as of December 31, 2021.

# Taxes on Importation

The Company has not made any importations in 2021.

#### Excise Tax

The Company has no transaction subject to excise tax in 2021.

#### **Documentary Stamp Tax**

The Company paid documentary stamp tax amounted ₱49.37 million for the year ended December 31, 2021 pertaining to lease contracts of various tenants.

#### Tax Contingencies

The Company did not receive any Letter of Assessment, Preliminary Assessment Notice and Final Tax Assessment before or during 2021, nor it has tax cases under preliminary investigations, litigation, and/or prosecution in courts or bodies outside the administration of the Bureau of Internal Revenue.





SyCip Gorres Velayo & Co. Tel: (632) 8891 0307 6760 Ayala Avenue 1226 Makati City Philippines

Fax: (632) 8819 0872 ev.com/ph

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULE

The Stockholders and Board of Directors AREIT, Inc. 28th Floor, Tower One and Exchange Plaza Ayala Triangle, Ayala Avenue, Makati City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of AREIT, Inc. (the Company) as at December 31, 2021 and 2020 and for each of the three years in the period ended December 31, 2021, included in this Form 17-A and have issued our report thereon dated February 24, 2022. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Company's management. These schedules are presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 and are not part of the basic financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states, in all material respects, the information required to be set forth therein in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Dolmar C. Montañez

Partner

CPA Certificate No. 112004

Tax Identification No. 925-713-249

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 112004-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-119-2022, January 20, 2022, valid until January 19, 2025

PTR No. 8854339, January 3, 2022, Makati City

February 24, 2022





SyCip Gorres Velayo & Co. Tel: (632) 8891 0307 6760 Ayala Avenue 1226 Makati City Philippines

Fax: (632) 8819 0872 ev.com/ph

#### INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and Board of Directors AREIT, Inc. 28th Floor, Tower One and Exchange Plaza Ayala Triangle, Ayala Avenue, Makati City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of AREIT, Inc. (the Company) as at December 31, 2021 and 2020, and for each of the three years in the period ended December 31, 2021 and have issued our report thereon dated February 24, 2021. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplementary Schedule of Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Company's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRSs) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic financial statements prepared in accordance with PFRSs. The components of these financial soundness indicators have been traced to the Company's financial statements as at December 31, 2021 and 2020, and for each of the three years in the period ended December 31, 2021, and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

Dolmar C. Montañaz

CPA Certificate No. 112004

Tax Identification No. 925-713-249

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 112004-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions BIR Accreditation No. 08-001998-119-2022, January 20, 2022, valid until January 19, 2025 PTR No. 8854339, January 3, 2022, Makati City

February 24, 2021



#### INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

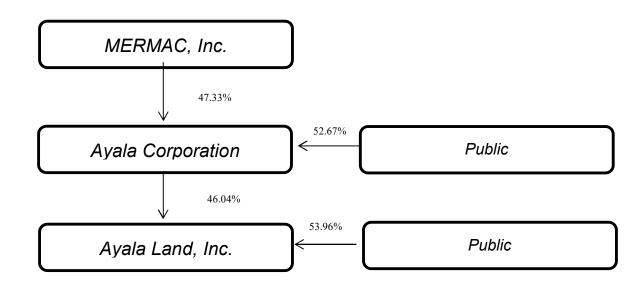
- Annex A: Reconciliation of Retained Earnings Available for Dividend Declaration
- Annex B: Map Showing the Relationships Between and Among the Company and its Ultimate Parent Company, Middle Parent, Subsidiaries or Co-subsidiaries, Associates, Wherever Located or Registered
- Annex C: Supplementary Schedules Required by Annex 68-J
  - Schedule A. Financial Assets
  - Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)
  - Schedule C. Amounts Receivable from Related Parties which are Eliminated During the Consolidation of Financial Statements
  - Schedule D. Long-term Debt
  - Schedule E. Indebtedness to Related Parties
  - Schedule F. Guarantees of Securities of Other Issuers
  - Schedule G. Capital Stock

# Reconciliation of Retained Earnings Available for Dividend Declaration DECEMBER 31, 2021

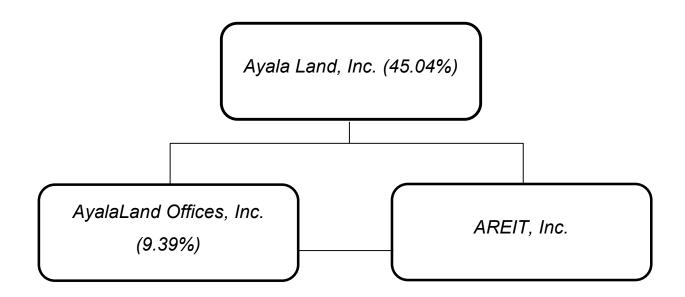
Unappropriated Retained Earnings, beginning		₱21,765,499,530
Less: Cumulative Fair Value Adjustment of Investment		
Properties from its Original Cost		
Restatement adjustment	20,469,371,278	
Accumulated depreciation	(1,082,955,724)	19,386,415,554
Unappropriated Retained Earnings, as adjusted to available for		
dividend distribution, beginning		2,379,083,976
Add: Net income actually earned/realized during the period		
Net income during the period closed to Retained Earnings		2,433,267,040
Less: Non-actual/unrealized income net of tax		
Fair Value adjustments of Investment Properties resulting		
to gain adjustment due to deviation from PFRS/GAAP –		
gain		164,502,279
Gain on finance lease		49,763,675
Net income Actual/Realized		2,219,001,086
Dividend declarations during the year		(1,733,359,375)
TOTAL RETAINED EARNINGS, END AVAILABLE FOR		
DIVIDEND DECLARATION		₱2,864,725,687



MAP SHOWING THE RELATIONSHIPS BETWEEN AND AMONG THE COMPANIES IN THE GROUP, ITS ULTIMATE PARENT COMPANY AND CO-SUBSIDIARIES DECEMBER 31, 2021

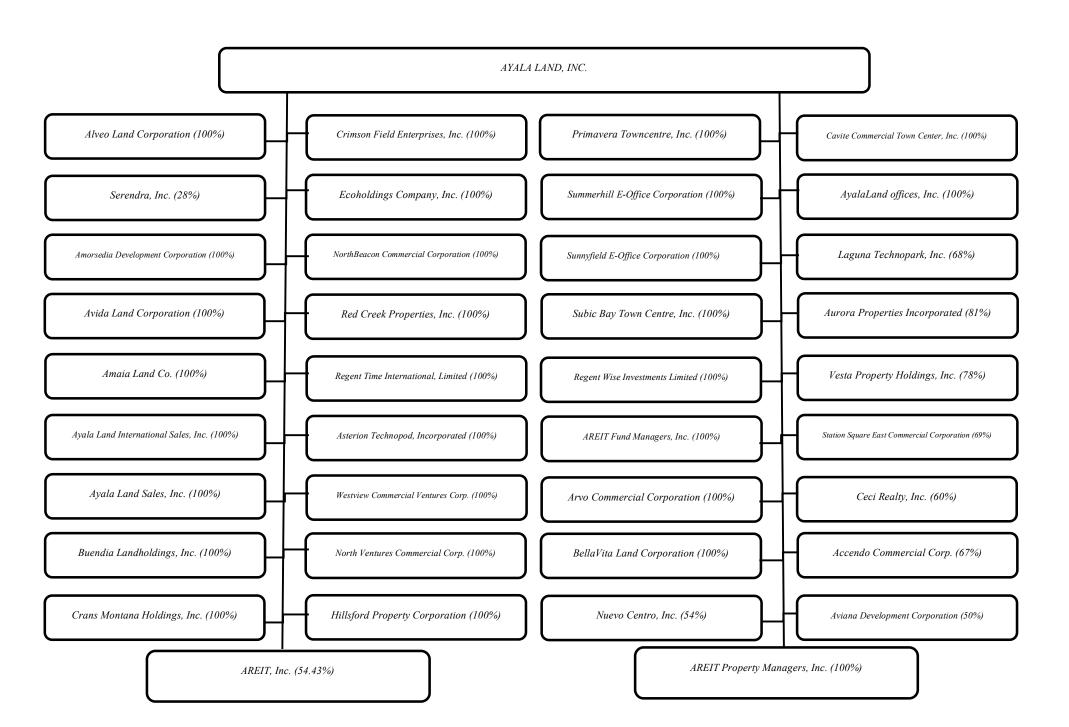


MAP SHOWING THE RELATIONSHIPS BETWEEN AND AMONG THE COMPANIES IN THE GROUP, ITS ULTIMATE PARENT COMPANY AND CO-SUBSIDIARIES DECEMBER 31, 2021



#### AYALA LAND, INC.

Cagayan de Oro Gateway Corp. (70%)	Adauge Commercial Corporation (60%)	Alabang Commercial Corporation (50%)	Ayala Property Management Corp. (100%)
Soltea Commercial Corp. (60%)	Southgateway Development Corp. (100%)	Makati Development Corporation (100%)	Ayala Theatres Management, Inc. & S. (100%)
CMPI Holdings, Inc. (60%)	Ayalaland MetroNorth, Inc. (100%)	Ayala Hotels, Inc. (50%)	DirectPower Services, Inc. (100%)
ALI-CII Development Corporation (50%)	North Triangle Depot Commercial Corp. (73%)	AyalaLand Hotels and Resorts Corp. (100%)	Phil. Integrated Energy Solutions, Inc. (100%)
Roxas Land Corporation (50%)	BGWest Properties, Inc. (50%)	Lagdigan Land Corp. (60%)	Five Star Cinema, Inc. (100%)
Ten Knots Phils, Inc. (60%)	Ten Knots Development, Corp. (60%)	Southportal Properties Inc. (65%)	Leisure and Allied Industries Philippines, Inc. (50%)
ALInet.com, Inc. (100%)	First Longfield Investments Limited (100%)	Aprisa Business Process Solutions, Inc. (100%)	AyalaLand Club Management, Inc. (100%)
Varejo Corp. (100%)	Ayala Land Malls, Inc. (100%)	Verde Golf Development Corporation (100%)	Whiteknight Holdings, Inc. (100%)
ALI Commercial Center Inc. (100%)	Cebu Holdings Inc. (71%)	AREIT, Inc. (54.43%)	



## Annex C

## SCHEDULE A

# AREIT, INC.

# SUPPLEMENTARY SCHEDULE OF FINANCIAL ASSETS DECEMBER 31, 2021

Name of issuing entity and association of each issue Cash	Number of shares or principal amount of bonds and notes	Amount shown in the balance sheet	Income received or accrued
Cash in banks			
Deutsch Bank	₱50,915,914	₱50,915,914	₱137,149
Bank of Philippine Islands	41,052,330	41,052,330	105,180
	91,968,244	91,968,244	242,329
Receivables			_
Related parties	4,199,935,323	4,199,935,323	6,966,317
Third parties	220,680256	220,680,256	-
Others	858,963	858,963	
	4,421,474,542	4,421,474,542	6,966,317
	₱4,513,442,786	₱4,513,442,786	₱7,208,646

SUPPLEMENTARY SCHEDULE OF AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES)
DECEMBER 31, 2021

	Balance at					Balance at
	beginning		Amounts			the end of
Name and designation of debtor	of year	Additions	collected	Current	Noncurrent	the year
N/A	N/A	N/A	N/A	N/A	N/A	N/A

SUPPLEMENTARY SCHEDULE OF AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS DECEMBER 31, 2021

	Receivable Balance	Payable Balance	Current portion
Total Eliminated Receivables/Payables	N/A	N/A	N/A

# SUPPLEMENTARY SCHEDULE OF LONG-TERM DEBT **DECEMBER 31, 2021**

Long-term	Debt	
	-	

Long-term Debt			
		Amount shown under	
		caption "current	Amount shown
	Amount	portion of long-term"	under caption "long-
	authorized by	in related balance	term debt" in related
Title of issue and type of obligation	indenture	sheet	balance sheet
N/A	N/A	N/A	N/A

# SUPPLEMENTARY SCHEDULE OF INDEBTEDNESS TO RELATED PARTIES (LONG-TERM LOANS FROM RELATED COMPANIES) DECEMBER 31, 2021

## Indebtedness to Related Parties (Long-term Loans from Related Companies)

Name of related party	Balance at beginning of period	Balance at end of period
N/A	N/A	N/A

# SUPPLEMENTARY SCHEDULE OF GUARANTEES OF SECURITIES OF OTHER ISSUERS DECEMBER 31, 2021

#### **Guarantees of Securities of Other Issuers**

Name of issuing entity of	Title of issue of			
securities guaranteed by the	each class of	Total amount	Amount owned by	
company for which this	securities	guaranteed and	person for which	Nature of
statement is filed	guaranteed	outstanding	statement is file	guarantee
N/A	N/A	N/A	N/A	N/A

# SUPPLEMENTARY SCHEDULE OF CAPITAL STOCK DECEMBER 31, 2021

Capital Stock									
		Number of shares	Number of shares						
		issued and outstanding as	reserved for options	Number of	Directors, officers				
	Number of shares	shown under related balance	warrants, conversion and	shares held by related	and employee				
Title of issue	authorized	sheet caption	other rights	parties	s	Others			
Common shares	2,950,000,000	1,508,910,810	_	1,508,910,810	13	_			

AREIT, INC.

# **COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS DECEMBER 31, 2021**

Ratio	Formula	2021	2020	2019
Current ratio	Current assets / Current liabilities	0.67	3.55	4.17
Acid test ratio	Quick assets / Current liabilities (Quick assets includes cash and receivables – current portion)	0.63	3.32	3.99
Solvency ratio	Net Income add Depreciation/ Total debt (Total debt includes short-term debt, long-term debt and current portion of long-term debt)	0.63	0.00	0.00
Debt-to-equity ratio	Total debt / Stockholders' equity	0.08	0.00	0.00
Asset-to-equity ratio	Total assets / Stockholders' equity	1.16	1.07	1.17
Interest rate coverage ratio**	EBITDA / Interest expense	14.02	23.63	103.77
Return on equity	Net income / Average total stockholders' equity	5%	19%	N/A*
Return on assets	Net income after tax / Average total assets	6%	21%	N/A*
Net profit margin	Net income / Total revenue	0.73	3.08	2.22

<sup>\*</sup>December 31, 2019 ratio is not presented since the statement of financial position for December 31, 2018 is not part of the financial statements

\*\*EBITDA refers to earnings before interest, taxes, depreciation, amortization and excludes net fair value change in investment properties and nonrecurring gain under finance lease